

	2011		2012		2013		2014		2015		2016	
All 7(A)	\$ 17,074,479,300		\$ 12,378,649,500		\$ 14,043,639,300		\$ 15,295,902,400		\$ 20,425,830,400		\$ 19,546,495,943	
Ethnicity												
All Minority	\$ 4,280,182,000	25%	\$ 3,161,157,200	26%	\$ 3,893,014,100	28%	\$ 4,433,453,800	29%	\$ 5,849,344,000	29%	\$ 5,883,414,900	30%
AMERICAN INDIAN	\$ 88,647,400	1%	\$ 66,914,700	1%	\$ 66,664,400	0%	\$ 67,983,400	0%	\$ 125,244,600	1%	\$ 100,994,800	1%
ASIAN OR PACIFI	\$ 3,201,462,700	19%	\$ 2,303,046,600	19%	\$ 2,904,218,500	21%	\$ 3,282,193,300	21%	\$ 4,163,068,900	20%	\$ 4,277,694,900	22%
BLACK	\$ 307,015,300	2%	\$ 198,250,900	2%	\$ 251,827,000	2%	\$ 292,511,500	2%	\$ 415,954,400	2%	\$ 424,086,700	2%
ESKIMO OR ALEUT	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
HISPANIC	\$ 683,056,600	4%	\$ 592,945,000	5%	\$ 670,304,200	5%	\$ 790,765,600	5%	\$ 1,143,548,100	6%	\$ 1,080,638,500	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,528,000	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,385,184,700	8%	\$ 1,239,672,000	10%	\$ 1,742,489,000	12%	\$ 2,265,763,900	15%	\$ 2,822,458,000	14%	\$ 2,587,718,643	13%
WHITE	\$ 11,409,112,600	67%	\$ 7,977,820,300	64%	\$ 8,408,136,200	60%	\$ 8,596,684,700	56%	\$ 11,754,028,400	58%	\$ 11,075,362,400	57%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%
Female Owned 50% or less	\$ 2,673,095,500	16%	\$ 2,058,462,200	17%	\$ 2,270,468,500	16%	\$ 2,616,369,700	17%	\$ 3,380,481,400	17%	\$ 3,109,860,000	16%
Female Owned more than 50%	\$ 2,036,520,700	12%	\$ 1,512,867,900	12%	\$ 1,805,806,500	13%	\$ 1,980,200,800	13%	\$ 2,672,509,600	13%	\$ 2,787,813,343	14%
Male Owned	\$ 12,364,863,100	72%	\$ 8,807,319,400	71%	\$ 9,967,364,300	71%	\$ 10,699,331,900	70%	\$ 14,372,839,400	70%	\$ 13,648,758,600	70%
Veteran	\$ 799,162,300	5%	\$ 496,164,700	4%	\$ 493,527,300	4%	\$ 488,796,300	3%	\$ 1,072,652,400	5%	\$ 917,288,800	5%
EXISTING BUSINESS	\$ 12,978,394,400	76%	\$ 9,059,750,000	73%	\$ 10,248,589,400	73%	\$ 10,712,149,300	70%	\$ 13,474,884,500	66%	\$ 12,638,675,500	65%
NEW BUSINESS	\$ 4,017,059,400	24%	\$ 3,305,735,800	27%	\$ 3,781,646,200	27%	\$ 4,519,512,400	30%	\$ 6,880,774,600	34%	\$ 6,836,429,200	35%
Rural	\$ 3,834,313,200	22%	\$ 1,951,369,300	16%	\$ 2,195,094,900	16%	\$ 2,495,015,600	16%	\$ 3,302,492,800	16%	\$ 3,080,562,843	16%
Urban	\$ 13,240,166,100	78%	\$ 10,427,280,200	84%	\$ 11,848,544,400	84%	\$ 12,800,886,800	84%	\$ 17,123,337,600	84%	\$ 16,465,933,100	84%
Export	\$ 713,141,000	4%	\$ 655,900,300	5%	\$ 871,921,300	6%	\$ 958,663,000	6%	\$ 1,095,029,500	5%	\$ 981,787,200	5%
CAPLine	\$ 104,231,900	1%	\$ 352,861,200	3%	\$ 425,249,500	3%	\$ 336,021,000	2%	\$ 393,080,500	2%	\$ 270,849,800	1%
PLP	\$ 9,295,540,700	54%	\$ 6,668,708,400	54%	\$ 7,875,687,900	56%	\$ 9,108,302,300	60%	\$ 13,225,468,100	65%	\$ 12,422,857,843	64%
Express	\$ 2,309,032,800	14%	\$ 1,474,733,400	12%	\$ 1,350,559,300	10%	\$ 1,566,091,400	10%	\$ 1,871,691,700	9%	\$ 1,812,592,800	9%
\$150K and Under	\$ 1,391,812,400	8%	\$ 1,213,572,200	10%	\$ 1,182,987,800	8%	\$ 1,525,199,100	10%	\$ 1,939,541,700	9%	\$ 1,892,383,143	10%
>\$150K - \$350K	\$ 2,007,246,600	12%	\$ 1,729,000,200	14%	\$ 1,831,613,100	13%	\$ 1,808,581,000	12%	\$ 2,263,111,600	11%	\$ 2,269,608,800	12%
>\$350K - \$2M	\$ 9,678,441,000	57%	\$ 6,382,156,800	52%	\$ 7,193,169,300	51%	\$ 7,511,226,200	49%	\$ 9,927,809,400	49%	\$ 9,199,411,700	47%
>\$2M	\$ 3,996,979,300	23%	\$ 3,053,920,300	25%	\$ 3,835,869,100	27%	\$ 4,450,896,100	29%	\$ 6,295,367,700	31%	\$ 6,185,092,300	32%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	46,342		37,120		37,730		42,514		53,964		53,391	
Ethnicity												
All Minority	9,920	21%	8,232	22%	8,783	23%	10,060	24%	13,202	24%	13,871	26%
AMERICAN INDIAN	366	1%	353	1%	289	1%	293	1%	383	1%	347	1%
ASIAN OR PACIFI	5,358	12%	4,347	12%	4,863	13%	5,418	13%	6,876	13%	6,961	13%
BLACK	1,268	3%	923	2%	885	2%	1,251	3%	1,757	3%	1,963	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	2,928	6%	2,609	7%	2,746	7%	3,098	7%	4,185	8%	4,600	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	3,677	8%	3,373	9%	4,042	11%	5,348	13%	7,065	13%	6,408	12%
WHITE	32,745	71%	25,515	69%	24,905	66%	27,106	64%	33,697	62%	33,112	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	6,721	15%	5,820	16%	5,947	16%	6,582	15%	7,947	15%	7,464	14%
Female Owned more than 50%	7,622	16%	5,943	16%	6,238	17%	7,116	17%	9,524	18%	9,880	19%
Male Owned	31,999	69%	25,357	68%	25,545	68%	28,816	68%	36,493	68%	36,046	68%
Veteran	2,855	6%	1,904	5%	1,865	5%	1,755	4%	2,657	5%	2,690	5%
EXISTING BUSINESS	32,785	71%	25,698	69%	25,895	69%	29,236	69%	35,541	66%	32,810	61%
NEW BUSINESS	13,376	29%	11,407	31%	11,808	31%	13,210	31%	18,327	34%	20,489	38%
Rural	9,927	21%	4,846	13%	5,752	15%	6,771	16%	8,542	16%	8,549	16%
Urban	36,415	79%	32,274	87%	31,978	85%	35,743	84%	45,422	84%	44,842	84%
Export	1,243	3%	1,151	3%	1,204	3%	1,277	3%	1,370	3%	1,123	2%
CAPLine	96	0%	453	1%	576	2%	469	1%	550	1%	392	1%
PLP	13,262	29%	10,184	27%	10,441	28%	9,967	23%	14,422	27%	13,949	26%
Express	22,377	48%	19,521	53%	18,024	48%	21,893	51%	27,033	50%	27,610	52%
\$150K and Under	25,555	55%	21,624	58%	20,706	55%	25,286	59%	31,678	59%	32,150	60%
>\$150K - \$350K	8,088	17%	6,850	18%	7,265	19%	6,991	16%	8,715	16%	8,587	16%
>\$350K - \$2M	11,406	25%	7,650	21%	8,523	23%	8,771	21%	11,504	21%	10,645	20%
>\$2M	1,293	3%	996	3%	1,236	3%	1,466	3%	2,067	4%	2,009	4%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	3,883,449,000	\$	5,160,332,000	\$	4,298,367,000	\$	3,363,407,000	\$	3,545,715,000	\$	3,828,063,000						
Ethnicity																		
All Minority	\$	917,503,000	24%	\$	1,128,096,000	22%	\$	1,068,074,000	25%	\$	820,859,000	24%	\$	924,110,000	26%	\$	1,051,275,000	27%
AMERICAN INDIAN	\$	14,146,000	0%	\$	7,887,000	0%	\$	9,528,000	0%	\$	7,413,000	0%	\$	7,814,000	0%	\$	10,722,000	0%
ASIAN OR PACIFI	\$	632,418,000	16%	\$	815,420,000	16%	\$	810,591,000	19%	\$	573,406,000	17%	\$	639,581,000	18%	\$	759,023,000	20%
BLACK	\$	70,369,000	2%	\$	69,186,000	1%	\$	59,372,000	1%	\$	47,722,000	1%	\$	39,883,000	1%	\$	43,023,000	1%
HISPANIC	\$	200,570,000	5%	\$	235,603,000	5%	\$	188,583,000	4%	\$	192,318,000	6%	\$	236,832,000	7%	\$	238,507,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	252,826,000	7%	\$	326,472,000	6%	\$	304,968,000	7%	\$	249,564,000	7%	\$	287,349,000	8%	\$	327,799,000	9%
WHITE	\$	2,713,120,000	70%	\$	3,705,764,000	72%	\$	2,925,325,000	68%	\$	2,292,984,000	68%	\$	2,334,256,000	66%	\$	2,448,989,000	64%
Gender																		
Not Reported	\$	107,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	8,484,000	0%	\$	16,914,000	0%	\$	16,649,000	0%	\$	7,414,000	0%	\$	9,508,000	0%	\$	7,831,000	0%
Female Owned more than 50%	\$	505,652,000	13%	\$	591,072,000	11%	\$	573,743,000	13%	\$	436,600,000	13%	\$	483,417,000	14%	\$	501,209,000	13%
Male Owned	\$	3,369,206,000	87%	\$	4,552,346,000	88%	\$	3,707,975,000	86%	\$	2,919,393,000	87%	\$	3,052,790,000	86%	\$	3,319,023,000	87%
Veteran	\$	190,796,000	5%	\$	258,245,000	5%	\$	184,351,000	4%	\$	144,156,000	4%	\$	120,233,000	3%	\$	141,016,000	4%
EXISTING BUSINESS	\$	3,367,861,000	87%	\$	4,559,315,000	88%	\$	3,718,860,000	87%	\$	2,768,264,000	82%	\$	2,939,177,000	83%	\$	3,264,401,000	85%
NEW BUSINESS	\$	515,588,000	13%	\$	601,017,000	12%	\$	579,507,000	13%	\$	595,143,000	18%	\$	606,538,000	17%	\$	563,662,000	15%
Rural	\$	849,686,000	22%	\$	1,191,747,000	23%	\$	890,250,000	21%	\$	741,891,000	22%	\$	786,825,000	22%	\$	789,681,000	21%
Urban	\$	3,033,763,000	78%	\$	3,968,585,000	77%	\$	3,408,117,000	79%	\$	2,621,516,000	78%	\$	2,758,890,000	78%	\$	3,038,382,000	79%
Export	\$	61,432,000	2%	\$	119,573,000	2%	\$	108,070,000	3%	\$	142,956,000	4%	\$	188,347,000	5%	\$	114,719,000	3%
\$150K and Under	\$	92,750,000	2%	\$	87,571,000	2%	\$	76,751,000	2%	\$	57,126,000	2%	\$	49,696,000	1%	\$	49,470,000	1%
>\$150K - \$350K	\$	527,552,000	14%	\$	552,378,000	11%	\$	480,864,000	11%	\$	350,370,000	10%	\$	346,772,000	10%	\$	321,865,000	8%
>\$350K - \$2M	\$	2,467,342,000	64%	\$	3,151,651,000	61%	\$	2,634,649,000	61%	\$	2,038,361,000	61%	\$	2,125,708,000	60%	\$	2,167,322,000	57%
>\$2M	\$	795,805,000	20%	\$	1,368,732,000	27%	\$	1,106,103,000	26%	\$	917,550,000	27%	\$	1,023,539,000	29%	\$	1,289,406,000	34%

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	2011		2012		2013		2014		2015		2016	
All 504	6,541		7,496		6,423		4,803		4,851		4,826	
Ethnicity												
All Minority	1,339	20%	1,471	20%	1,386	22%	983	20%	1,041	21%	1,057	22%
AMERICAN INDIAN	24	0%	17	0%	13	0%	12	0%	12	0%	12	0%
ASIAN OR PACIFI	777	12%	891	12%	860	13%	540	11%	593	12%	596	12%
BLACK	145	2%	127	2%	103	2%	84	2%	71	1%	74	2%
HISPANIC	393	6%	436	6%	410	6%	347	7%	365	8%	375	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	345	5%	401	5%	410	6%	331	7%	350	7%	371	8%
WHITE	4,857	74%	5,624	75%	4,627	72%	3,489	73%	3,460	71%	3,398	70%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	12	0%	28	0%	29	0%	8	0%	12	0%	8	0%
Female Owned more than 50%	996	15%	1,046	14%	1,025	16%	783	16%	793	16%	830	17%
Male Owned	5,532	85%	6,422	86%	5,369	84%	4,012	84%	4,046	83%	3,988	83%
Veteran	316	5%	386	5%	329	5%	220	5%	201	4%	227	5%
EXISTING BUSINESS	5,788	88%	6,690	89%	5,695	89%	4,080	85%	4,120	85%	4,237	88%
NEW BUSINESS	753	12%	806	11%	728	11%	723	15%	731	15%	589	12%
Rural	1,646	25%	2,003	27%	1,535	24%	1,200	25%	1,215	25%	1,201	25%
Urban	4,895	75%	5,493	73%	4,888	76%	3,603	75%	3,636	75%	3,625	75%
Export	95	1%	147	2%	133	2%	146	3%	185	4%	101	2%
\$150K and Under	853	13%	802	11%	705	11%	514	11%	451	9%	458	9%
>\$150K - \$350K	2,156	33%	2,225	30%	1,981	31%	1,446	30%	1,402	29%	1,301	27%
>\$350K - \$2M	3,258	50%	4,020	54%	3,380	53%	2,551	53%	2,661	55%	2,657	55%
>\$2M	274	4%	449	6%	357	6%	292	6%	337	7%	410	8%

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