

	2011		2012		2013		2014		2015		2016	
All 7(A)	\$ 18,439,737,800		\$ 13,884,372,200		\$ 15,753,275,100		\$ 17,514,307,500		\$ 21,839,496,400		\$ 22,033,713,243	
Ethnicity												
All Minority	\$ 4,612,823,900	25%	\$ 3,522,878,300	25%	\$ 4,390,039,000	28%	\$ 5,054,333,800	29%	\$ 6,302,855,300	29%	\$ 6,654,445,200	30%
AMERICAN INDIAN	\$ 100,130,200	1%	\$ 72,025,400	1%	\$ 78,539,600	0%	\$ 78,279,600	0%	\$ 132,839,600	1%	\$ 112,410,600	1%
ASIAN OR PACIFI	\$ 3,434,980,400	19%	\$ 2,576,670,600	19%	\$ 3,256,930,200	21%	\$ 3,736,980,500	21%	\$ 4,471,165,400	20%	\$ 4,848,188,400	22%
BLACK	\$ 335,261,000	2%	\$ 217,040,100	2%	\$ 285,892,600	2%	\$ 323,003,700	2%	\$ 455,313,900	2%	\$ 477,229,100	2%
ESKIMO OR ALEUT	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
HISPANIC	\$ 741,942,700	4%	\$ 657,142,200	5%	\$ 768,676,600	5%	\$ 916,070,000	5%	\$ 1,242,008,400	6%	\$ 1,216,617,100	6%
MULTI-GROUP	\$ 509,600	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,528,000	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,517,689,000	8%	\$ 1,417,534,800	10%	\$ 1,962,588,800	12%	\$ 2,564,774,800	15%	\$ 2,991,141,300	14%	\$ 2,970,027,243	13%
WHITE	\$ 12,309,224,900	67%	\$ 8,943,959,100	64%	\$ 9,400,647,300	60%	\$ 9,895,198,900	56%	\$ 12,545,499,800	57%	\$ 12,409,240,800	56%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%
Female Owned 50% or less	\$ 2,901,546,200	16%	\$ 2,337,087,500	17%	\$ 2,598,768,000	16%	\$ 2,990,507,000	17%	\$ 3,634,265,600	17%	\$ 3,528,067,000	16%
Female Owned more than 50%	\$ 2,203,658,700	12%	\$ 1,684,693,400	12%	\$ 2,038,562,700	13%	\$ 2,304,591,500	13%	\$ 2,871,831,700	13%	\$ 3,110,857,443	14%
Male Owned	\$ 13,334,532,900	72%	\$ 9,862,591,300	71%	\$ 11,115,944,400	71%	\$ 12,219,209,000	70%	\$ 15,333,399,100	70%	\$ 15,394,724,800	70%
Veteran	\$ 864,904,600	5%	\$ 553,886,300	4%	\$ 547,547,000	3%	\$ 558,794,600	3%	\$ 1,143,674,700	5%	\$ 1,055,290,700	5%
EXISTING BUSINESS	\$ 14,031,026,200	76%	\$ 10,129,822,600	73%	\$ 11,467,652,900	73%	\$ 12,182,450,000	70%	\$ 14,401,361,300	66%	\$ 14,236,059,000	65%
NEW BUSINESS	\$ 4,329,416,100	23%	\$ 3,738,943,500	27%	\$ 4,266,443,100	27%	\$ 5,261,741,100	30%	\$ 7,366,644,800	34%	\$ 7,723,207,400	35%
Rural	\$ 4,071,984,500	22%	\$ 2,178,649,400	16%	\$ 2,526,701,000	16%	\$ 2,827,813,800	16%	\$ 3,520,501,000	16%	\$ 3,442,478,043	16%
Urban	\$ 14,367,753,300	78%	\$ 11,705,722,800	84%	\$ 13,226,574,100	84%	\$ 14,686,493,700	84%	\$ 18,318,995,400	84%	\$ 18,591,235,200	84%
Export	\$ 796,276,100	4%	\$ 734,011,500	5%	\$ 998,714,400	6%	\$ 1,104,983,400	6%	\$ 1,151,551,200	5%	\$ 1,110,466,300	5%
CAPLine	\$ 110,321,900	1%	\$ 403,605,200	3%	\$ 468,835,400	3%	\$ 386,135,000	2%	\$ 422,570,500	2%	\$ 305,831,900	1%
PLP	\$ 9,953,563,700	54%	\$ 7,482,444,500	54%	\$ 8,766,587,900	56%	\$ 10,519,202,400	60%	\$ 13,921,718,800	64%	\$ 14,075,665,543	64%
Express	\$ 2,569,217,900	14%	\$ 1,632,200,600	12%	\$ 1,505,908,100	10%	\$ 1,756,938,600	10%	\$ 2,048,189,100	9%	\$ 2,012,457,500	9%
\$150K and Under	\$ 1,535,034,500	8%	\$ 1,347,503,000	10%	\$ 1,323,287,800	8%	\$ 1,719,767,700	10%	\$ 2,120,892,600	10%	\$ 2,100,567,243	10%
>\$150K - \$350K	\$ 2,190,155,900	12%	\$ 1,932,805,200	14%	\$ 2,050,250,400	13%	\$ 2,036,915,800	12%	\$ 2,453,379,700	11%	\$ 2,535,310,300	12%
>\$350K - \$2M	\$ 10,402,907,000	56%	\$ 7,184,487,700	52%	\$ 8,049,396,900	51%	\$ 8,611,048,700	49%	\$ 10,583,416,800	48%	\$ 10,264,669,600	47%
>\$2M	\$ 4,311,640,400	23%	\$ 3,419,576,300	25%	\$ 4,330,340,000	27%	\$ 5,146,575,300	29%	\$ 6,681,807,300	31%	\$ 7,133,166,100	32%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	50,570		41,317		42,104		47,962		58,930		59,328	
Ethnicity												
All Minority	10,850	21%	9,242	22%	9,900	24%	11,416	24%	14,527	25%	15,425	26%
AMERICAN INDIAN	407	1%	385	1%	318	1%	337	1%	421	1%	385	1%
ASIAN OR PACIFI	5,830	12%	4,906	12%	5,488	13%	6,128	13%	7,474	13%	7,724	13%
BLACK	1,380	3%	1,046	3%	1,021	2%	1,423	3%	1,930	3%	2,185	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	3,229	6%	2,905	7%	3,073	7%	3,528	7%	4,701	8%	5,131	9%
MULTI-GROUP	4	0%	-	0%	-	0%	-	0%	1	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	4,074	8%	3,758	9%	4,513	11%	6,104	13%	7,602	13%	7,130	12%
WHITE	35,646	70%	28,317	69%	27,691	66%	30,442	63%	36,801	62%	36,773	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	7,350	15%	6,573	16%	6,732	16%	7,440	16%	8,647	15%	8,327	14%
Female Owned more than 50%	8,276	16%	6,633	16%	6,987	17%	8,096	17%	10,483	18%	10,971	18%
Male Owned	34,944	69%	28,111	68%	28,385	67%	32,426	68%	39,800	68%	40,029	67%
Veteran	3,118	6%	2,131	5%	2,084	5%	1,967	4%	2,905	5%	3,008	5%
EXISTING BUSINESS	35,780	71%	28,531	69%	28,852	69%	32,889	69%	38,587	65%	36,478	61%
NEW BUSINESS	14,607	29%	12,765	31%	13,219	31%	14,997	31%	20,244	34%	22,755	38%
Rural	10,645	21%	5,367	13%	6,509	15%	7,520	16%	9,361	16%	9,409	16%
Urban	39,925	79%	35,950	87%	35,595	85%	40,442	84%	49,569	84%	49,919	84%
Export	1,359	3%	1,236	3%	1,341	3%	1,413	3%	1,486	3%	1,294	2%
CAPLine	103	0%	518	1%	637	2%	528	1%	589	1%	433	1%
PLP	14,288	28%	11,376	28%	11,618	28%	11,425	24%	15,277	26%	15,653	26%
Express	24,800	49%	21,564	52%	20,043	48%	24,534	51%	29,966	51%	30,516	51%
\$150K and Under	28,041	55%	23,952	58%	23,040	55%	28,368	59%	35,014	59%	35,557	60%
>\$150K - \$350K	8,835	17%	7,654	19%	8,136	19%	7,861	16%	9,436	16%	9,587	16%
>\$350K - \$2M	12,300	24%	8,596	21%	9,532	23%	10,044	21%	12,288	21%	11,879	20%
>\$2M	1,394	3%	1,115	3%	1,396	3%	1,689	4%	2,192	4%	2,305	4%

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	2011		2012		2013		2014		2015		2016	
All 504	\$ 4,359,875,000		\$ 5,978,340,000		\$ 4,817,229,000		\$ 3,856,853,000		\$ 4,002,211,000		\$ 4,240,034,000	
Ethnicity												
All Minority	\$ 999,672,000	23%	\$ 1,282,062,000	21%	\$ 1,192,709,000	25%	\$ 931,787,000	24%	\$ 1,061,238,000	27%	\$ 1,208,820,000	29%
AMERICAN INDIAN	\$ 14,838,000	0%	\$ 9,971,000	0%	\$ 9,477,000	0%	\$ 8,107,000	0%	\$ 8,090,000	0%	\$ 10,722,000	0%
ASIAN OR PACIFI	\$ 684,799,000	16%	\$ 921,286,000	15%	\$ 896,521,000	19%	\$ 659,324,000	17%	\$ 744,083,000	19%	\$ 880,539,000	21%
BLACK	\$ 76,200,000	2%	\$ 78,496,000	1%	\$ 72,302,000	2%	\$ 49,824,000	1%	\$ 42,089,000	1%	\$ 56,132,000	1%
HISPANIC	\$ 223,835,000	5%	\$ 272,309,000	5%	\$ 214,409,000	4%	\$ 214,532,000	6%	\$ 266,976,000	7%	\$ 261,427,000	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 276,246,000	6%	\$ 397,064,000	7%	\$ 358,524,000	7%	\$ 287,159,000	7%	\$ 337,519,000	8%	\$ 366,218,000	9%
WHITE	\$ 3,083,957,000	71%	\$ 4,299,214,000	72%	\$ 3,265,996,000	68%	\$ 2,637,907,000	68%	\$ 2,603,454,000	65%	\$ 2,664,996,000	63%
Gender												
Not Reported	\$ 107,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 11,350,000	0%	\$ 23,374,000	0%	\$ 19,083,000	0%	\$ 7,414,000	0%	\$ 10,682,000	0%	\$ 20,424,000	0%
Female Owned more than 50%	\$ 572,232,000	13%	\$ 694,701,000	12%	\$ 648,069,000	13%	\$ 506,219,000	13%	\$ 536,918,000	13%	\$ 552,372,000	13%
Male Owned	\$ 3,776,186,000	87%	\$ 5,260,265,000	88%	\$ 4,150,077,000	86%	\$ 3,343,220,000	87%	\$ 3,454,611,000	86%	\$ 3,667,238,000	86%
Veteran	\$ 218,700,000	5%	\$ 288,178,000	5%	\$ 204,638,000	4%	\$ 154,391,000	4%	\$ 145,697,000	4%	\$ 161,652,000	4%
EXISTING BUSINESS	\$ 3,776,856,000	87%	\$ 5,291,783,000	89%	\$ 4,182,615,000	87%	\$ 3,175,948,000	82%	\$ 3,314,461,000	83%	\$ 3,608,194,000	85%
NEW BUSINESS	\$ 583,019,000	13%	\$ 686,557,000	11%	\$ 634,614,000	13%	\$ 680,905,000	18%	\$ 687,750,000	17%	\$ 631,840,000	15%
Rural	\$ 956,893,000	22%	\$ 1,396,686,000	23%	\$ 1,019,722,000	21%	\$ 849,723,000	22%	\$ 885,026,000	22%	\$ 894,921,000	21%
Urban	\$ 3,402,982,000	78%	\$ 4,581,654,000	77%	\$ 3,797,507,000	79%	\$ 3,007,130,000	78%	\$ 3,117,185,000	78%	\$ 3,345,113,000	79%
Export	\$ 64,152,000	1%	\$ 127,281,000	2%	\$ 108,070,000	2%	\$ 162,603,000	4%	\$ 205,505,000	5%	\$ 121,825,000	3%
\$150K and Under	\$ 103,211,000	2%	\$ 98,365,000	2%	\$ 84,108,000	2%	\$ 62,901,000	2%	\$ 56,163,000	1%	\$ 54,530,000	1%
>\$150K - \$350K	\$ 580,949,000	13%	\$ 626,168,000	10%	\$ 534,301,000	11%	\$ 397,375,000	10%	\$ 384,508,000	10%	\$ 358,805,000	8%
>\$350K - \$2M	\$ 2,743,738,000	63%	\$ 3,663,882,000	61%	\$ 2,948,878,000	61%	\$ 2,347,999,000	61%	\$ 2,357,837,000	59%	\$ 2,391,717,000	56%
>\$2M	\$ 931,977,000	21%	\$ 1,589,925,000	27%	\$ 1,249,942,000	26%	\$ 1,048,578,000	27%	\$ 1,203,703,000	30%	\$ 1,434,982,000	34%

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	2011		2012		2013		2014		2015		2016	
All 504	7,271		8,608		7,148		5,471		5,402		5,332	
Ethnicity												
All Minority	1,484	20%	1,667	19%	1,543	22%	1,115	20%	1,176	22%	1,189	22%
AMERICAN INDIAN	27	0%	19	0%	15	0%	13	0%	13	0%	12	0%
ASIAN OR PACIFI	852	12%	1,010	12%	953	13%	622	11%	675	12%	675	13%
BLACK	159	2%	139	2%	120	2%	90	2%	78	1%	91	2%
HISPANIC	446	6%	499	6%	455	6%	390	7%	410	8%	411	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	377	5%	473	5%	465	7%	377	7%	399	7%	413	8%
WHITE	5,410	74%	6,468	75%	5,140	72%	3,979	73%	3,827	71%	3,730	70%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	14	0%	32	0%	32	0%	8	0%	15	0%	24	0%
Female Owned more than 50%	1,117	15%	1,223	14%	1,163	16%	890	16%	888	16%	907	17%
Male Owned	6,139	84%	7,353	85%	5,953	83%	4,573	84%	4,499	83%	4,401	83%
Veteran	365	5%	431	5%	361	5%	246	4%	237	4%	247	5%
EXISTING BUSINESS	6,432	88%	7,708	90%	6,335	89%	4,638	85%	4,591	85%	4,670	88%
NEW BUSINESS	839	12%	900	10%	813	11%	833	15%	811	15%	662	12%
Rural	1,837	25%	2,307	27%	1,734	24%	1,357	25%	1,355	25%	1,350	25%
Urban	5,434	75%	6,301	73%	5,414	76%	4,114	75%	4,047	75%	3,982	75%
Export	101	1%	154	2%	133	2%	159	3%	198	4%	115	2%
\$150K and Under	947	13%	901	10%	768	11%	569	10%	506	9%	503	9%
>\$150K - \$350K	2,383	33%	2,525	29%	2,197	31%	1,637	30%	1,557	29%	1,455	27%
>\$350K - \$2M	3,624	50%	4,665	54%	3,780	53%	2,930	54%	2,943	54%	2,920	55%
>\$2M	317	4%	517	6%	403	6%	335	6%	396	7%	454	9%

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