

	2011		2012		2013		2014		2015		2016	
All 7(A)	\$ 18,764,949,100		\$ 14,221,700,600		\$ 16,111,860,900		\$ 18,048,228,300		\$ 22,291,985,100		\$ 22,562,896,243	
Ethnicity												
All Minority	\$ 4,679,528,500	25%	\$ 3,624,994,800	25%	\$ 4,480,086,600	28%	\$ 5,204,604,800	29%	\$ 6,419,887,500	29%	\$ 6,824,511,100	30%
AMERICAN INDIAN	\$ 100,871,400	1%	\$ 73,330,400	1%	\$ 78,564,600	0%	\$ 86,341,800	0%	\$ 134,512,100	1%	\$ 112,181,300	0%
ASIAN OR PACIFI	\$ 3,477,476,100	19%	\$ 2,658,895,000	19%	\$ 3,332,877,700	21%	\$ 3,837,676,200	21%	\$ 4,552,089,600	20%	\$ 4,965,788,900	22%
BLACK	\$ 344,245,700	2%	\$ 218,786,500	2%	\$ 289,660,600	2%	\$ 334,604,700	2%	\$ 463,283,800	2%	\$ 493,958,600	2%
ESKIMO OR ALEUT	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
HISPANIC	\$ 756,425,700	4%	\$ 673,982,900	5%	\$ 778,983,700	5%	\$ 945,982,100	5%	\$ 1,268,474,000	6%	\$ 1,252,582,300	6%
MULTI-GROUP	\$ 509,600	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,528,000	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,553,605,400	8%	\$ 1,444,280,500	10%	\$ 2,016,580,300	13%	\$ 2,630,532,000	15%	\$ 3,051,376,200	14%	\$ 3,046,662,943	14%
WHITE	\$ 12,531,815,200	67%	\$ 9,152,425,300	64%	\$ 9,615,194,000	60%	\$ 10,213,091,500	57%	\$ 12,820,721,400	58%	\$ 12,691,722,200	56%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%
Female Owned 50% or less	\$ 2,943,560,900	16%	\$ 2,402,594,300	17%	\$ 2,665,632,400	17%	\$ 3,073,153,400	17%	\$ 3,718,907,100	17%	\$ 3,619,012,400	16%
Female Owned more than 50%	\$ 2,236,017,300	12%	\$ 1,733,505,700	12%	\$ 2,083,380,500	13%	\$ 2,387,907,600	13%	\$ 2,933,551,600	13%	\$ 3,164,988,843	14%
Male Owned	\$ 13,585,370,900	72%	\$ 10,085,600,600	71%	\$ 11,362,848,000	71%	\$ 12,587,167,300	70%	\$ 15,639,526,400	70%	\$ 15,778,831,000	70%
Veteran	\$ 875,102,500	5%	\$ 558,156,400	4%	\$ 553,270,400	3%	\$ 575,003,000	3%	\$ 1,170,293,400	5%	\$ 1,072,483,400	5%
EXISTING BUSINESS	\$ 14,271,579,300	76%	\$ 10,358,827,300	73%	\$ 11,727,543,700	73%	\$ 12,514,725,300	69%	\$ 14,717,306,500	66%	\$ 14,571,329,400	65%
NEW BUSINESS	\$ 4,414,074,300	24%	\$ 3,845,547,200	27%	\$ 4,364,621,500	27%	\$ 5,462,650,400	30%	\$ 7,503,188,300	34%	\$ 7,912,120,000	35%
Rural	\$ 4,138,704,000	22%	\$ 2,231,674,300	16%	\$ 2,576,655,000	16%	\$ 2,920,587,600	16%	\$ 3,589,343,000	16%	\$ 3,541,855,143	16%
Urban	\$ 14,626,245,100	78%	\$ 11,990,026,300	84%	\$ 13,535,205,900	84%	\$ 15,127,640,700	84%	\$ 18,702,642,100	84%	\$ 19,021,041,100	84%
Export	\$ 816,164,600	4%	\$ 744,577,400	5%	\$ 1,013,708,500	6%	\$ 1,116,926,600	6%	\$ 1,184,546,000	5%	\$ 1,143,980,500	5%
CAPLine	\$ 110,321,900	1%	\$ 411,685,200	3%	\$ 475,797,900	3%	\$ 396,500,000	2%	\$ 430,876,700	2%	\$ 314,031,900	1%
PLP	\$ 10,110,961,900	54%	\$ 7,674,979,800	54%	\$ 8,986,361,700	56%	\$ 10,880,162,400	60%	\$ 14,165,495,800	64%	\$ 14,444,476,243	64%
Express	\$ 2,641,073,100	14%	\$ 1,668,743,400	12%	\$ 1,538,970,800	10%	\$ 1,801,805,000	10%	\$ 2,092,439,400	9%	\$ 2,052,308,800	9%
\$150K and Under	\$ 1,565,277,200	8%	\$ 1,377,553,700	10%	\$ 1,351,924,500	8%	\$ 1,761,698,100	10%	\$ 2,165,928,300	10%	\$ 2,142,722,243	9%
>\$150K - \$350K	\$ 2,230,884,300	12%	\$ 1,984,906,700	14%	\$ 2,095,107,600	13%	\$ 2,094,556,500	12%	\$ 2,503,915,900	11%	\$ 2,591,860,900	11%
>\$350K - \$2M	\$ 10,588,131,000	56%	\$ 7,346,577,000	52%	\$ 8,236,459,500	51%	\$ 8,879,354,300	49%	\$ 10,792,918,400	48%	\$ 10,514,145,300	47%
>\$2M	\$ 4,380,656,600	23%	\$ 3,512,663,200	25%	\$ 4,428,369,300	27%	\$ 5,312,619,400	29%	\$ 6,829,222,500	31%	\$ 7,314,167,800	32%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	51,517		42,248		43,038		49,267		60,187		60,587	
Ethnicity												
All Minority	11,027	21%	9,454	22%	10,127	24%	11,735	24%	14,840	25%	15,767	26%
AMERICAN INDIAN	414	1%	392	1%	319	1%	351	1%	426	1%	392	1%
ASIAN OR PACIFI	5,918	11%	5,036	12%	5,619	13%	6,283	13%	7,626	13%	7,901	13%
BLACK	1,403	3%	1,062	3%	1,047	2%	1,469	3%	1,968	3%	2,228	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	3,288	6%	2,964	7%	3,142	7%	3,632	7%	4,819	8%	5,246	9%
MULTI-GROUP	4	0%	-	0%	-	0%	-	0%	1	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	4,159	8%	3,848	9%	4,629	11%	6,281	13%	7,721	13%	7,308	12%
WHITE	36,331	71%	28,946	69%	28,282	66%	31,251	63%	37,626	63%	37,512	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	7,482	15%	6,731	16%	6,881	16%	7,641	16%	8,835	15%	8,506	14%
Female Owned more than 50%	8,421	16%	6,785	16%	7,150	17%	8,320	17%	10,724	18%	11,192	18%
Male Owned	35,614	69%	28,732	68%	29,007	67%	33,306	68%	40,628	68%	40,888	67%
Veteran	3,163	6%	2,163	5%	2,121	5%	2,011	4%	2,963	5%	3,067	5%
EXISTING BUSINESS	36,431	71%	29,159	69%	29,484	69%	33,761	69%	39,393	65%	37,217	61%
NEW BUSINESS	14,903	29%	13,066	31%	13,520	31%	15,427	31%	20,695	34%	23,274	38%
Rural	10,806	21%	5,473	13%	6,668	15%	7,724	16%	9,567	16%	9,595	16%
Urban	40,711	79%	36,775	87%	36,370	85%	41,543	84%	50,620	84%	50,992	84%
Export	1,380	3%	1,254	3%	1,368	3%	1,431	3%	1,517	3%	1,341	2%
CAPLine	103	0%	530	1%	652	2%	540	1%	602	1%	440	1%
PLP	14,536	28%	11,624	28%	11,879	28%	11,779	24%	15,563	26%	16,068	27%
Express	25,350	49%	22,030	52%	20,482	48%	25,173	51%	30,622	51%	31,104	51%
\$150K and Under	28,569	55%	24,467	58%	23,542	55%	29,086	59%	35,773	59%	36,258	60%
>\$150K - \$350K	8,999	17%	7,856	19%	8,314	19%	8,079	16%	9,626	16%	9,796	16%
>\$350K - \$2M	12,533	24%	8,781	21%	9,757	23%	10,355	21%	12,552	21%	12,171	20%
>\$2M	1,416	3%	1,144	3%	1,425	3%	1,747	4%	2,236	4%	2,362	4%

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	2011		2012		2013		2014		2015		2016	
All 504	\$ 4,454,994,000		\$ 6,156,451,000		\$ 4,956,907,000		\$ 3,955,128,000		\$ 4,104,097,000		\$ 4,440,275,000	
Ethnicity												
All Minority	\$ 1,013,142,000	23%	\$ 1,318,394,000	21%	\$ 1,233,402,000	25%	\$ 949,517,000	24%	\$ 1,079,430,000	26%	\$ 1,265,915,000	29%
AMERICAN INDIAN	\$ 14,838,000	0%	\$ 9,971,000	0%	\$ 9,477,000	0%	\$ 8,562,000	0%	\$ 8,090,000	0%	\$ 10,722,000	0%
ASIAN OR PACIFI	\$ 694,490,000	16%	\$ 944,764,000	15%	\$ 932,068,000	19%	\$ 669,527,000	17%	\$ 758,402,000	18%	\$ 921,068,000	21%
BLACK	\$ 77,144,000	2%	\$ 79,622,000	1%	\$ 72,302,000	1%	\$ 50,966,000	1%	\$ 42,089,000	1%	\$ 57,648,000	1%
HISPANIC	\$ 226,670,000	5%	\$ 284,037,000	5%	\$ 219,555,000	4%	\$ 220,462,000	6%	\$ 270,849,000	7%	\$ 276,477,000	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 277,274,000	6%	\$ 412,506,000	7%	\$ 368,763,000	7%	\$ 295,477,000	7%	\$ 347,923,000	8%	\$ 384,944,000	9%
WHITE	\$ 3,164,578,000	71%	\$ 4,425,551,000	72%	\$ 3,354,742,000	68%	\$ 2,710,134,000	69%	\$ 2,676,744,000	65%	\$ 2,789,416,000	63%
Gender												
Not Reported	\$ 107,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 11,548,000	0%	\$ 25,531,000	0%	\$ 20,034,000	0%	\$ 8,506,000	0%	\$ 10,682,000	0%	\$ 22,255,000	1%
Female Owned more than 50%	\$ 587,292,000	13%	\$ 712,278,000	12%	\$ 669,050,000	13%	\$ 522,988,000	13%	\$ 554,015,000	13%	\$ 579,883,000	13%
Male Owned	\$ 3,856,047,000	87%	\$ 5,418,642,000	88%	\$ 4,267,823,000	86%	\$ 3,423,634,000	87%	\$ 3,539,400,000	86%	\$ 3,838,137,000	86%
Veteran	\$ 224,810,000	5%	\$ 290,464,000	5%	\$ 212,887,000	4%	\$ 158,379,000	4%	\$ 154,717,000	4%	\$ 172,045,000	4%
EXISTING BUSINESS	\$ 3,863,407,000	87%	\$ 5,461,285,000	89%	\$ 4,305,004,000	87%	\$ 3,250,143,000	82%	\$ 3,400,508,000	83%	\$ 3,777,650,000	85%
NEW BUSINESS	\$ 591,587,000	13%	\$ 695,166,000	11%	\$ 651,903,000	13%	\$ 704,985,000	18%	\$ 703,589,000	17%	\$ 662,625,000	15%
Rural	\$ 975,854,000	22%	\$ 1,444,594,000	23%	\$ 1,047,252,000	21%	\$ 872,267,000	22%	\$ 915,609,000	22%	\$ 937,446,000	21%
Urban	\$ 3,479,140,000	78%	\$ 4,711,857,000	77%	\$ 3,909,655,000	79%	\$ 3,082,861,000	78%	\$ 3,188,488,000	78%	\$ 3,502,829,000	79%
Export	\$ 64,152,000	1%	\$ 129,216,000	2%	\$ 110,781,000	2%	\$ 162,603,000	4%	\$ 206,039,000	5%	\$ 136,166,000	3%
\$150K and Under	\$ 104,547,000	2%	\$ 100,406,000	2%	\$ 85,783,000	2%	\$ 64,585,000	2%	\$ 57,760,000	1%	\$ 56,891,000	1%
>\$150K - \$350K	\$ 591,346,000	13%	\$ 638,557,000	10%	\$ 545,957,000	11%	\$ 406,435,000	10%	\$ 393,861,000	10%	\$ 374,436,000	8%
>\$350K - \$2M	\$ 2,803,724,000	63%	\$ 3,797,639,000	62%	\$ 3,024,740,000	61%	\$ 2,411,089,000	61%	\$ 2,416,852,000	59%	\$ 2,506,256,000	56%
>\$2M	\$ 955,377,000	21%	\$ 1,619,849,000	26%	\$ 1,300,427,000	26%	\$ 1,073,019,000	27%	\$ 1,235,624,000	30%	\$ 1,502,692,000	34%

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	2011		2012		2013		2014		2015		2016	
All 504	7,416		8,854		7,330		5,605		5,539		5,557	
Ethnicity												
All Minority	1,507	20%	1,713	19%	1,580	22%	1,146	20%	1,203	22%	1,241	22%
AMERICAN INDIAN	27	0%	19	0%	15	0%	14	0%	13	0%	12	0%
ASIAN OR PACIFI	868	12%	1,037	12%	980	13%	637	11%	694	13%	701	13%
BLACK	161	2%	142	2%	120	2%	94	2%	78	1%	92	2%
HISPANIC	451	6%	515	6%	465	6%	401	7%	418	8%	436	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	381	5%	494	6%	483	7%	386	7%	409	7%	432	8%
WHITE	5,528	75%	6,647	75%	5,267	72%	4,073	73%	3,927	71%	3,884	70%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	15	0%	35	0%	34	0%	9	0%	15	0%	29	1%
Female Owned more than 50%	1,135	15%	1,257	14%	1,199	16%	916	16%	912	16%	945	17%
Male Owned	6,265	84%	7,562	85%	6,097	83%	4,680	83%	4,612	83%	4,583	82%
Veteran	374	5%	437	5%	371	5%	250	4%	242	4%	257	5%
EXISTING BUSINESS	6,565	89%	7,938	90%	6,491	89%	4,743	85%	4,708	85%	4,872	88%
NEW BUSINESS	851	11%	916	10%	839	11%	862	15%	831	15%	685	12%
Rural	1,870	25%	2,378	27%	1,774	24%	1,392	25%	1,399	25%	1,407	25%
Urban	5,546	75%	6,476	73%	5,556	76%	4,213	75%	4,140	75%	4,150	75%
Export	101	1%	157	2%	136	2%	159	3%	199	4%	126	2%
\$150K and Under	960	13%	919	10%	784	11%	583	10%	521	9%	523	9%
>\$150K - \$350K	2,425	33%	2,575	29%	2,248	31%	1,673	30%	1,596	29%	1,516	27%
>\$350K - \$2M	3,707	50%	4,831	55%	3,879	53%	3,006	54%	3,016	54%	3,045	55%
>\$2M	324	4%	529	6%	419	6%	343	6%	406	7%	473	9%

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