

	2012		2013		2014		2015		2016		2017							
<b>All 7(A)</b>	\$	<b>7,495,095,900</b>	\$	<b>9,072,886,900</b>	\$	<b>9,154,834,800</b>	\$	<b>11,267,144,900</b>	\$	<b>12,257,698,500</b>	\$	<b>13,427,784,500</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,904,315,900</b>	25%	\$	<b>2,441,623,500</b>	27%	\$	<b>2,618,240,400</b>	29%	\$	<b>3,203,687,200</b>	28%	\$	<b>3,619,816,000</b>	30%	\$	<b>4,170,944,000</b>	31%
AMERICAN INDIAN	\$	37,805,800	1%	\$	39,966,000	0%	\$	38,269,900	0%	\$	67,055,900	1%	\$	68,766,200	1%	\$	79,319,900	1%
ASIAN OR PACIFI	\$	1,399,778,200	19%	\$	1,814,409,200	20%	\$	1,931,700,100	21%	\$	2,265,154,800	20%	\$	2,654,264,600	22%	\$	3,026,793,200	23%
BLACK	\$	117,064,200	2%	\$	157,244,800	2%	\$	187,532,100	2%	\$	221,608,100	2%	\$	243,603,200	2%	\$	308,010,400	2%
HISPANIC	\$	349,667,700	5%	\$	430,003,500	5%	\$	460,738,300	5%	\$	649,868,400	6%	\$	653,182,000	5%	\$	752,892,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,928,000	0%
UNDETERMINED	\$	742,865,600	10%	\$	1,096,373,400	12%	\$	1,361,442,500	15%	\$	1,483,901,200	13%	\$	1,679,280,500	14%	\$	2,048,575,500	15%
WHITE	\$	4,847,914,400	65%	\$	5,534,890,000	61%	\$	5,175,151,900	57%	\$	6,579,556,500	58%	\$	6,958,602,000	57%	\$	7,208,265,000	54%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,269,366,000	17%	\$	1,476,786,400	16%	\$	1,566,772,000	17%	\$	1,815,421,700	16%	\$	1,972,792,700	16%	\$	2,086,343,500	16%
Female Owned more than 50%	\$	937,193,900	13%	\$	1,185,035,800	13%	\$	1,126,657,600	12%	\$	1,447,796,200	13%	\$	1,772,692,700	14%	\$	1,908,635,000	14%
Male Owned	\$	5,288,536,000	71%	\$	6,411,064,700	71%	\$	6,461,405,200	71%	\$	8,003,927,000	71%	\$	8,512,213,100	69%	\$	9,432,806,000	70%
<b>Veteran</b>	\$	309,139,300	4%	\$	325,915,800	4%	\$	308,453,300	3%	\$	571,304,900	5%	\$	608,928,600	5%	\$	526,557,400	4%
<b>EXISTING BUSINESS</b>	\$	5,510,891,600	74%	\$	6,726,393,400	74%	\$	6,510,312,400	71%	\$	7,517,337,900	67%	\$	7,860,448,600	64%	\$	8,615,400,400	64%
<b>NEW BUSINESS</b>	\$	1,976,030,600	26%	\$	2,335,576,800	26%	\$	2,615,265,700	29%	\$	3,716,825,100	33%	\$	4,353,318,900	36%	\$	4,776,356,600	36%
<b>Rural</b>	\$	1,189,667,900	16%	\$	1,350,560,700	15%	\$	1,508,962,100	16%	\$	1,872,210,500	17%	\$	1,963,895,700	16%	\$	1,867,165,400	14%
<b>Urban</b>	\$	6,305,428,000	84%	\$	7,722,326,200	85%	\$	7,645,872,700	84%	\$	9,394,934,400	83%	\$	10,293,802,800	84%	\$	11,560,619,100	86%
<b>Export</b>	\$	263,318,600	4%	\$	477,864,200	5%	\$	625,540,100	7%	\$	660,406,400	6%	\$	751,884,800	6%	\$	1,399,566,700	10%
<b>CAPLine</b>	\$	188,789,900	3%	\$	294,546,000	3%	\$	210,318,500	2%	\$	243,128,000	2%	\$	163,279,700	1%	\$	141,446,900	1%
<b>PLP</b>	\$	3,962,770,700	53%	\$	4,954,053,200	55%	\$	5,358,321,500	59%	\$	6,927,353,800	61%	\$	7,695,756,200	63%	\$	9,337,589,700	70%
<b>Express</b>	\$	927,180,300	12%	\$	861,742,000	9%	\$	922,136,200	10%	\$	1,122,643,500	10%	\$	1,141,923,900	9%	\$	1,078,571,800	8%
<b>\$150K and Under</b>	\$	766,895,000	10%	\$	743,777,600	8%	\$	896,150,100	10%	\$	1,159,950,400	10%	\$	1,203,856,100	10%	\$	1,169,794,600	9%
<b>&gt;\$150K - \$350K</b>	\$	1,075,312,700	14%	\$	1,158,273,700	13%	\$	1,101,746,000	12%	\$	1,320,746,300	12%	\$	1,429,904,900	12%	\$	1,461,179,000	11%
<b>&gt;\$350K - \$2M</b>	\$	3,840,282,400	51%	\$	4,736,971,100	52%	\$	4,552,339,400	50%	\$	5,348,531,100	47%	\$	5,805,885,000	47%	\$	6,114,963,600	46%
<b>&gt;\$2M</b>	\$	1,812,605,800	24%	\$	2,433,864,500	27%	\$	2,604,599,300	28%	\$	3,437,917,100	31%	\$	3,818,052,500	31%	\$	4,681,847,300	35%

All Activity illustrated above is as of 04/21 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>23,337</b>		<b>24,059</b>		<b>25,508</b>		<b>31,532</b>		<b>33,932</b>		<b>32,331</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>5,098</b>	<b>22%</b>	<b>5,393</b>	<b>22%</b>	<b>5,988</b>	<b>23%</b>	<b>7,423</b>	<b>24%</b>	<b>8,754</b>	<b>26%</b>	<b>8,248</b>	<b>26%</b>
AMERICAN INDIAN	209	1%	181	1%	191	1%	219	1%	230	1%	233	1%
ASIAN OR PACIFI	2,654	11%	2,992	12%	3,264	13%	3,906	12%	4,388	13%	4,166	13%
BLACK	606	3%	568	2%	727	3%	955	3%	1,251	4%	1,234	4%
HISPANIC	1,629	7%	1,652	7%	1,806	7%	2,343	7%	2,885	9%	2,612	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	3	0%
UNDETERMINED	2,104	9%	2,549	11%	3,123	12%	4,223	13%	4,101	12%	4,513	14%
WHITE	16,135	69%	16,117	67%	16,397	64%	19,886	63%	21,077	62%	19,570	61%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,654	16%	3,833	16%	4,008	16%	4,538	14%	4,724	14%	4,453	14%
Female Owned more than 50%	3,773	16%	3,905	16%	4,097	16%	5,463	17%	6,210	18%	5,816	18%
Male Owned	15,910	68%	16,321	68%	17,403	68%	21,531	68%	22,998	68%	22,062	68%
<b>Veteran</b>	<b>1,220</b>	<b>5%</b>	<b>1,185</b>	<b>5%</b>	<b>1,109</b>	<b>4%</b>	<b>1,502</b>	<b>5%</b>	<b>1,741</b>	<b>5%</b>	<b>1,726</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>16,211</b>	<b>69%</b>	<b>16,599</b>	<b>69%</b>	<b>17,657</b>	<b>69%</b>	<b>21,132</b>	<b>67%</b>	<b>20,856</b>	<b>61%</b>	<b>20,319</b>	<b>63%</b>
<b>NEW BUSINESS</b>	<b>7,117</b>	<b>30%</b>	<b>7,441</b>	<b>31%</b>	<b>7,812</b>	<b>31%</b>	<b>10,343</b>	<b>33%</b>	<b>13,020</b>	<b>38%</b>	<b>11,967</b>	<b>37%</b>
<b>Rural</b>	<b>3,179</b>	<b>14%</b>	<b>3,365</b>	<b>14%</b>	<b>4,213</b>	<b>17%</b>	<b>4,990</b>	<b>16%</b>	<b>5,563</b>	<b>16%</b>	<b>4,969</b>	<b>15%</b>
<b>Urban</b>	<b>20,158</b>	<b>86%</b>	<b>20,694</b>	<b>86%</b>	<b>21,295</b>	<b>83%</b>	<b>26,542</b>	<b>84%</b>	<b>28,369</b>	<b>84%</b>	<b>27,362</b>	<b>85%</b>
<b>Export</b>	<b>443</b>	<b>2%</b>	<b>626</b>	<b>3%</b>	<b>807</b>	<b>3%</b>	<b>819</b>	<b>3%</b>	<b>913</b>	<b>3%</b>	<b>1,706</b>	<b>5%</b>
<b>CAPLine</b>	<b>246</b>	<b>1%</b>	<b>392</b>	<b>2%</b>	<b>283</b>	<b>1%</b>	<b>324</b>	<b>1%</b>	<b>240</b>	<b>1%</b>	<b>208</b>	<b>1%</b>
<b>PLP</b>	<b>6,320</b>	<b>27%</b>	<b>6,665</b>	<b>28%</b>	<b>6,007</b>	<b>24%</b>	<b>7,722</b>	<b>24%</b>	<b>8,741</b>	<b>26%</b>	<b>12,249</b>	<b>38%</b>
<b>Express</b>	<b>12,460</b>	<b>53%</b>	<b>11,419</b>	<b>47%</b>	<b>12,929</b>	<b>51%</b>	<b>16,309</b>	<b>52%</b>	<b>17,606</b>	<b>52%</b>	<b>14,953</b>	<b>46%</b>
<b>\$150K and Under</b>	<b>13,859</b>	<b>59%</b>	<b>13,114</b>	<b>55%</b>	<b>15,054</b>	<b>59%</b>	<b>19,040</b>	<b>60%</b>	<b>20,596</b>	<b>61%</b>	<b>18,145</b>	<b>56%</b>
<b>&gt;\$150K - \$350K</b>	<b>4,268</b>	<b>18%</b>	<b>4,583</b>	<b>19%</b>	<b>4,272</b>	<b>17%</b>	<b>5,113</b>	<b>16%</b>	<b>5,404</b>	<b>16%</b>	<b>5,545</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>4,616</b>	<b>20%</b>	<b>5,577</b>	<b>23%</b>	<b>5,323</b>	<b>21%</b>	<b>6,261</b>	<b>20%</b>	<b>6,694</b>	<b>20%</b>	<b>7,152</b>	<b>22%</b>
<b>&gt;\$2M</b>	<b>594</b>	<b>3%</b>	<b>785</b>	<b>3%</b>	<b>859</b>	<b>3%</b>	<b>1,118</b>	<b>4%</b>	<b>1,238</b>	<b>4%</b>	<b>1,489</b>	<b>5%</b>

All Activity illustrated above is as of 04/21 for each FY listed.

	2012		2013		2014		2015		2016		2017							
<b>All 504</b>	\$	<b>3,085,273,000</b>	\$	<b>2,818,272,000</b>	\$	<b>2,163,655,000</b>	\$	<b>2,186,993,000</b>	\$	<b>2,549,681,000</b>	\$	<b>2,855,639,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>661,838,000</b>	21%	\$	<b>682,891,000</b>	24%	\$	<b>554,344,000</b>	26%	\$	<b>574,716,000</b>	26%	\$	<b>703,365,000</b>	28%	\$	<b>834,026,000</b>	29%
AMERICAN INDIAN	\$	3,104,000	0%	\$	7,667,000	0%	\$	2,994,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	459,537,000	15%	\$	513,088,000	18%	\$	390,460,000	18%	\$	383,366,000	18%	\$	499,968,000	20%	\$	623,152,000	22%
BLACK	\$	52,432,000	2%	\$	46,409,000	2%	\$	30,826,000	1%	\$	32,461,000	1%	\$	30,367,000	1%	\$	54,275,000	2%
HISPANIC	\$	146,765,000	5%	\$	115,727,000	4%	\$	130,064,000	6%	\$	151,879,000	7%	\$	164,658,000	6%	\$	154,882,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	167,929,000	5%	\$	204,215,000	7%	\$	170,348,000	8%	\$	183,837,000	8%	\$	200,691,000	8%	\$	251,340,000	9%
WHITE	\$	2,255,506,000	73%	\$	1,931,166,000	69%	\$	1,438,963,000	67%	\$	1,428,440,000	65%	\$	1,645,625,000	65%	\$	1,770,273,000	62%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	15,489,000	1%	\$	13,629,000	0%	\$	7,251,000	0%	\$	6,128,000	0%	\$	7,467,000	0%	\$	114,894,000	4%
Female Owned more than 50%	\$	330,216,000	11%	\$	372,856,000	13%	\$	259,592,000	12%	\$	290,082,000	13%	\$	330,678,000	13%	\$	296,810,000	10%
Male Owned	\$	2,739,568,000	89%	\$	2,431,787,000	86%	\$	1,896,812,000	88%	\$	1,890,783,000	86%	\$	2,211,536,000	87%	\$	2,443,935,000	86%
<b>Veteran</b>	\$	159,018,000	5%	\$	132,789,000	5%	\$	81,845,000	4%	\$	76,646,000	4%	\$	81,284,000	3%	\$	84,616,000	3%
<b>EXISTING BUSINESS</b>	\$	2,706,487,000	88%	\$	2,403,407,000	85%	\$	1,786,545,000	83%	\$	1,806,380,000	83%	\$	2,152,959,000	84%	\$	2,441,962,000	86%
<b>NEW BUSINESS</b>	\$	378,786,000	12%	\$	414,865,000	15%	\$	377,110,000	17%	\$	380,613,000	17%	\$	396,722,000	16%	\$	413,677,000	14%
<b>Rural</b>	\$	716,836,000	23%	\$	604,605,000	21%	\$	480,756,000	22%	\$	488,580,000	22%	\$	518,936,000	20%	\$	618,449,000	22%
<b>Urban</b>	\$	2,368,437,000	77%	\$	2,213,667,000	79%	\$	1,682,899,000	78%	\$	1,698,413,000	78%	\$	2,030,745,000	80%	\$	2,237,190,000	78%
<b>Export</b>	\$	82,309,000	3%	\$	82,578,000	3%	\$	107,179,000	5%	\$	107,969,000	5%	\$	107,923,000	4%	\$	52,695,000	2%
<b>\$150K and Under</b>	\$	54,608,000	2%	\$	49,584,000	2%	\$	37,000,000	2%	\$	34,140,000	2%	\$	33,159,000	1%	\$	35,698,000	1%
<b>&gt;\$150K - \$350K</b>	\$	348,990,000	11%	\$	307,446,000	11%	\$	228,356,000	11%	\$	221,934,000	10%	\$	212,701,000	8%	\$	228,838,000	8%
<b>&gt;\$350K - \$2M</b>	\$	1,861,384,000	60%	\$	1,706,967,000	61%	\$	1,300,029,000	60%	\$	1,342,784,000	61%	\$	1,404,296,000	55%	\$	1,598,431,000	56%
<b>&gt;\$2M</b>	\$	820,291,000	27%	\$	754,275,000	27%	\$	598,270,000	28%	\$	588,135,000	27%	\$	899,525,000	35%	\$	992,672,000	35%

All Activity illustrated above is as of 04/21 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>4,560</b>		<b>4,174</b>		<b>3,083</b>		<b>3,074</b>		<b>3,156</b>		<b>3,478</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>909</b>	<b>20%</b>	<b>889</b>	<b>21%</b>	<b>636</b>	<b>21%</b>	<b>659</b>	<b>21%</b>	<b>687</b>	<b>22%</b>	<b>802</b>	<b>23%</b>
AMERICAN INDIAN	9	0%	9	0%	6	0%	10	0%	10	0%	4	0%
ASIAN OR PACIFI	531	12%	543	13%	343	11%	365	12%	374	12%	478	14%
BLACK	89	2%	76	2%	54	2%	53	2%	46	1%	69	2%
HISPANIC	280	6%	261	6%	233	8%	231	8%	257	8%	251	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	216	5%	255	6%	207	7%	226	7%	238	8%	263	8%
WHITE	3,435	75%	3,030	73%	2,240	73%	2,189	71%	2,231	71%	2,413	69%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	22	0%	21	1%	7	0%	11	0%	8	0%	169	5%
Female Owned more than 50%	614	13%	677	16%	483	16%	495	16%	534	17%	501	14%
Male Owned	3,924	86%	3,476	83%	2,593	84%	2,568	84%	2,614	83%	2,808	81%
<b>Veteran</b>	<b>238</b>	<b>5%</b>	<b>230</b>	<b>6%</b>	<b>138</b>	<b>4%</b>	<b>120</b>	<b>4%</b>	<b>140</b>	<b>4%</b>	<b>139</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>4,057</b>	<b>89%</b>	<b>3,701</b>	<b>89%</b>	<b>2,634</b>	<b>85%</b>	<b>2,601</b>	<b>85%</b>	<b>2,770</b>	<b>88%</b>	<b>3,023</b>	<b>87%</b>
<b>NEW BUSINESS</b>	<b>503</b>	<b>11%</b>	<b>473</b>	<b>11%</b>	<b>449</b>	<b>15%</b>	<b>473</b>	<b>15%</b>	<b>386</b>	<b>12%</b>	<b>455</b>	<b>13%</b>
<b>Rural</b>	<b>1,226</b>	<b>27%</b>	<b>1,014</b>	<b>24%</b>	<b>775</b>	<b>25%</b>	<b>768</b>	<b>25%</b>	<b>777</b>	<b>25%</b>	<b>915</b>	<b>26%</b>
<b>Urban</b>	<b>3,334</b>	<b>73%</b>	<b>3,160</b>	<b>76%</b>	<b>2,308</b>	<b>75%</b>	<b>2,306</b>	<b>75%</b>	<b>2,379</b>	<b>75%</b>	<b>2,563</b>	<b>74%</b>
<b>Export</b>	<b>109</b>	<b>2%</b>	<b>99</b>	<b>2%</b>	<b>111</b>	<b>4%</b>	<b>114</b>	<b>4%</b>	<b>105</b>	<b>3%</b>	<b>41</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>502</b>	<b>11%</b>	<b>459</b>	<b>11%</b>	<b>332</b>	<b>11%</b>	<b>302</b>	<b>10%</b>	<b>306</b>	<b>10%</b>	<b>314</b>	<b>9%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,398</b>	<b>31%</b>	<b>1,265</b>	<b>30%</b>	<b>944</b>	<b>31%</b>	<b>900</b>	<b>29%</b>	<b>857</b>	<b>27%</b>	<b>929</b>	<b>27%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,392</b>	<b>52%</b>	<b>2,207</b>	<b>53%</b>	<b>1,617</b>	<b>52%</b>	<b>1,678</b>	<b>55%</b>	<b>1,714</b>	<b>54%</b>	<b>1,926</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>268</b>	<b>6%</b>	<b>243</b>	<b>6%</b>	<b>190</b>	<b>6%</b>	<b>194</b>	<b>6%</b>	<b>279</b>	<b>9%</b>	<b>309</b>	<b>9%</b>

All Activity illustrated above is as of 04/21 for each FY listed.