

	2012		2013		2014		2015		2016		2017							
<b>All 7(A)</b>	\$	<b>8,744,984,100</b>	\$	<b>10,388,816,600</b>	\$	<b>10,710,062,000</b>	\$	<b>13,046,052,600</b>	\$	<b>14,214,530,043</b>	\$	<b>15,504,207,400</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>2,197,584,300</b>	25%	\$	<b>2,798,568,900</b>	27%	\$	<b>3,084,505,100</b>	29%	\$	<b>3,677,015,300</b>	28%	\$	<b>4,219,671,700</b>	30%	\$	<b>4,818,568,200</b>	31%
AMERICAN INDIAN	\$	42,029,000	0%	\$	44,270,100	0%	\$	43,760,100	0%	\$	76,545,800	1%	\$	79,402,800	1%	\$	90,579,100	1%
ASIAN OR PACIFI	\$	1,605,598,100	18%	\$	2,072,803,300	20%	\$	2,287,171,900	21%	\$	2,610,246,200	20%	\$	3,100,524,700	22%	\$	3,505,961,700	23%
BLACK	\$	136,101,200	2%	\$	187,567,500	2%	\$	211,384,800	2%	\$	249,642,500	2%	\$	283,226,900	2%	\$	360,199,500	2%
HISPANIC	\$	413,856,000	5%	\$	493,928,000	5%	\$	542,188,300	5%	\$	740,580,800	6%	\$	756,517,300	5%	\$	858,249,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	898,177,400	10%	\$	1,256,822,200	12%	\$	1,575,475,800	15%	\$	1,917,111,643	13%	\$	1,917,111,643	13%	\$	2,329,475,000	15%
WHITE	\$	5,649,222,400	65%	\$	6,333,425,500	61%	\$	6,050,081,100	56%	\$	7,651,942,100	59%	\$	8,077,746,700	57%	\$	8,356,164,200	54%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,468,186,800	17%	\$	1,699,229,900	16%	\$	1,828,771,600	17%	\$	2,131,167,200	16%	\$	2,249,496,100	16%	\$	2,397,310,400	15%
Female Owned more than 50%	\$	1,080,939,600	12%	\$	1,337,936,300	13%	\$	1,340,897,300	13%	\$	1,680,726,900	13%	\$	2,067,417,243	15%	\$	2,200,268,400	14%
Male Owned	\$	6,195,857,700	71%	\$	7,351,650,400	71%	\$	7,540,393,100	70%	\$	9,234,158,500	71%	\$	9,897,552,700	70%	\$	10,906,628,600	70%
<b>Veteran</b>	\$	357,995,500	4%	\$	379,869,300	4%	\$	340,673,700	3%	\$	677,819,000	5%	\$	679,664,700	5%	\$	593,579,300	4%
<b>EXISTING BUSINESS</b>	\$	6,417,894,400	73%	\$	7,696,267,200	74%	\$	7,591,720,700	71%	\$	8,698,001,700	67%	\$	9,180,271,700	65%	\$	9,867,850,900	64%
<b>NEW BUSINESS</b>	\$	2,316,616,000	26%	\$	2,681,155,700	26%	\$	3,072,722,700	29%	\$	4,309,197,700	33%	\$	4,983,925,200	35%	\$	5,586,863,700	36%
<b>Rural</b>	\$	1,395,043,600	16%	\$	1,579,377,700	15%	\$	1,766,354,400	16%	\$	2,152,119,200	16%	\$	2,270,432,943	16%	\$	2,138,820,600	14%
<b>Urban</b>	\$	7,349,940,500	84%	\$	8,809,438,900	85%	\$	8,943,707,600	84%	\$	10,893,933,400	84%	\$	11,944,097,100	84%	\$	13,365,386,800	86%
<b>Export</b>	\$	303,390,800	3%	\$	564,213,500	5%	\$	720,288,100	7%	\$	762,790,900	6%	\$	863,267,800	6%	\$	1,489,681,400	10%
<b>CAPLine</b>	\$	225,588,700	3%	\$	331,493,600	3%	\$	244,977,500	2%	\$	270,780,500	2%	\$	199,923,800	1%	\$	161,356,900	1%
<b>PLP</b>	\$	4,687,551,500	54%	\$	5,686,029,500	55%	\$	6,270,801,800	59%	\$	8,012,147,000	61%	\$	8,944,292,243	63%	\$	10,844,682,700	70%
<b>Express</b>	\$	1,074,870,000	12%	\$	1,000,233,400	10%	\$	1,095,174,000	10%	\$	1,317,679,000	10%	\$	1,334,149,000	9%	\$	1,270,753,900	8%
<b>\$150K and Under</b>	\$	891,564,100	10%	\$	867,152,200	8%	\$	1,063,445,100	10%	\$	1,347,603,400	10%	\$	1,397,889,843	10%	\$	1,374,086,200	9%
<b>&gt;\$150K - \$350K</b>	\$	1,238,203,300	14%	\$	1,336,285,300	13%	\$	1,286,123,100	12%	\$	1,530,425,500	12%	\$	1,656,191,200	12%	\$	1,698,043,000	11%
<b>&gt;\$350K - \$2M</b>	\$	4,485,507,300	51%	\$	5,390,936,600	52%	\$	5,314,658,600	50%	\$	6,184,375,200	47%	\$	6,732,481,400	47%	\$	7,092,536,300	46%
<b>&gt;\$2M</b>	\$	2,129,709,400	24%	\$	2,794,442,500	27%	\$	3,045,835,200	28%	\$	3,983,648,500	31%	\$	4,427,967,600	31%	\$	5,339,541,900	34%

All Activity illustrated above is as of 05/19 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>27,119</b>		<b>27,845</b>		<b>30,028</b>		<b>36,590</b>		<b>39,441</b>		<b>37,730</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>5,893</b>	<b>22%</b>	<b>6,254</b>	<b>22%</b>	<b>7,007</b>	<b>23%</b>	<b>8,643</b>	<b>24%</b>	<b>10,174</b>	<b>26%</b>	<b>9,634</b>	<b>26%</b>
AMERICAN INDIAN	237	1%	204	1%	215	1%	258	1%	266	1%	271	1%
ASIAN OR PACIFI	3,064	11%	3,443	12%	3,800	13%	4,550	12%	5,105	13%	4,856	13%
BLACK	685	3%	663	2%	850	3%	1,111	3%	1,433	4%	1,466	4%
HISPANIC	1,907	7%	1,944	7%	2,142	7%	2,724	7%	3,370	9%	3,039	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,481	9%	2,938	11%	3,689	12%	4,804	13%	4,725	12%	5,171	14%
WHITE	18,745	69%	18,653	67%	19,332	64%	23,143	63%	24,542	62%	22,925	61%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	4,259	16%	4,448	16%	4,714	16%	5,306	15%	5,461	14%	5,150	14%
Female Owned more than 50%	4,357	16%	4,556	16%	4,863	16%	6,332	17%	7,272	18%	6,766	18%
Male Owned	18,503	68%	18,841	68%	20,451	68%	24,952	68%	26,707	68%	25,814	68%
<b>Veteran</b>	<b>1,399</b>	<b>5%</b>	<b>1,399</b>	<b>5%</b>	<b>1,286</b>	<b>4%</b>	<b>1,764</b>	<b>5%</b>	<b>1,997</b>	<b>5%</b>	<b>2,014</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>18,819</b>	<b>69%</b>	<b>19,229</b>	<b>69%</b>	<b>20,749</b>	<b>69%</b>	<b>24,446</b>	<b>67%</b>	<b>24,222</b>	<b>61%</b>	<b>23,689</b>	<b>63%</b>
<b>NEW BUSINESS</b>	<b>8,290</b>	<b>31%</b>	<b>8,594</b>	<b>31%</b>	<b>9,227</b>	<b>31%</b>	<b>12,081</b>	<b>33%</b>	<b>15,151</b>	<b>38%</b>	<b>13,989</b>	<b>37%</b>
<b>Rural</b>	<b>3,660</b>	<b>13%</b>	<b>4,053</b>	<b>15%</b>	<b>4,936</b>	<b>16%</b>	<b>5,808</b>	<b>16%</b>	<b>6,430</b>	<b>16%</b>	<b>5,792</b>	<b>15%</b>
<b>Urban</b>	<b>23,459</b>	<b>87%</b>	<b>23,792</b>	<b>85%</b>	<b>25,092</b>	<b>84%</b>	<b>30,782</b>	<b>84%</b>	<b>33,011</b>	<b>84%</b>	<b>31,938</b>	<b>85%</b>
<b>Export</b>	<b>514</b>	<b>2%</b>	<b>769</b>	<b>3%</b>	<b>935</b>	<b>3%</b>	<b>952</b>	<b>3%</b>	<b>1,047</b>	<b>3%</b>	<b>1,785</b>	<b>5%</b>
<b>CAPLine</b>	<b>302</b>	<b>1%</b>	<b>445</b>	<b>2%</b>	<b>331</b>	<b>1%</b>	<b>360</b>	<b>1%</b>	<b>292</b>	<b>1%</b>	<b>239</b>	<b>1%</b>
<b>PLP</b>	<b>7,343</b>	<b>27%</b>	<b>7,608</b>	<b>27%</b>	<b>6,967</b>	<b>23%</b>	<b>8,939</b>	<b>24%</b>	<b>10,116</b>	<b>26%</b>	<b>14,487</b>	<b>38%</b>
<b>Express</b>	<b>14,514</b>	<b>54%</b>	<b>13,304</b>	<b>48%</b>	<b>15,388</b>	<b>51%</b>	<b>19,048</b>	<b>52%</b>	<b>20,560</b>	<b>52%</b>	<b>17,615</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>16,112</b>	<b>59%</b>	<b>15,294</b>	<b>55%</b>	<b>17,838</b>	<b>59%</b>	<b>22,133</b>	<b>60%</b>	<b>23,956</b>	<b>61%</b>	<b>21,323</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>4,910</b>	<b>18%</b>	<b>5,285</b>	<b>19%</b>	<b>4,990</b>	<b>17%</b>	<b>5,920</b>	<b>16%</b>	<b>6,265</b>	<b>16%</b>	<b>6,442</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>5,400</b>	<b>20%</b>	<b>6,365</b>	<b>23%</b>	<b>6,198</b>	<b>21%</b>	<b>7,240</b>	<b>20%</b>	<b>7,784</b>	<b>20%</b>	<b>8,270</b>	<b>22%</b>
<b>&gt;\$2M</b>	<b>697</b>	<b>3%</b>	<b>901</b>	<b>3%</b>	<b>1,002</b>	<b>3%</b>	<b>1,297</b>	<b>4%</b>	<b>1,436</b>	<b>4%</b>	<b>1,695</b>	<b>4%</b>

All Activity illustrated above is as of 05/19 for each FY listed.

	2012		2013		2014		2015		2016		2017							
<b>All 504</b>	\$	<b>3,599,105,000</b>	\$	<b>3,185,849,000</b>	\$	<b>2,468,041,000</b>	\$	<b>2,573,783,000</b>	\$	<b>2,894,305,000</b>	\$	<b>3,302,348,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>763,048,000</b>	21%	\$	<b>769,044,000</b>	24%	\$	<b>644,111,000</b>	26%	\$	<b>687,139,000</b>	27%	\$	<b>791,321,000</b>	27%	\$	<b>942,245,000</b>	29%
AMERICAN INDIAN	\$	4,480,000	0%	\$	7,952,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,263,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	539,890,000	15%	\$	576,958,000	18%	\$	456,804,000	19%	\$	469,421,000	18%	\$	555,543,000	19%	\$	709,103,000	21%
BLACK	\$	55,847,000	2%	\$	49,073,000	2%	\$	33,684,000	1%	\$	35,016,000	1%	\$	33,310,000	1%	\$	56,515,000	2%
HISPANIC	\$	162,831,000	5%	\$	135,061,000	4%	\$	147,751,000	6%	\$	175,432,000	7%	\$	193,205,000	7%	\$	174,910,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	208,893,000	6%	\$	225,643,000	7%	\$	189,810,000	8%	\$	204,228,000	8%	\$	237,383,000	8%	\$	280,075,000	8%
WHITE	\$	2,627,164,000	73%	\$	2,191,162,000	69%	\$	1,634,120,000	66%	\$	1,682,416,000	65%	\$	1,865,601,000	64%	\$	2,080,028,000	63%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,429,000	0%	\$	15,409,000	0%	\$	7,251,000	0%	\$	8,042,000	0%	\$	7,467,000	0%	\$	133,814,000	4%
Female Owned more than 50%	\$	397,076,000	11%	\$	411,134,000	13%	\$	303,848,000	12%	\$	338,219,000	13%	\$	374,840,000	13%	\$	348,802,000	11%
Male Owned	\$	3,184,600,000	88%	\$	2,759,306,000	87%	\$	2,156,942,000	87%	\$	2,227,522,000	87%	\$	2,511,998,000	87%	\$	2,819,732,000	85%
<b>Veteran</b>	\$	182,197,000	5%	\$	146,402,000	5%	\$	95,036,000	4%	\$	85,882,000	3%	\$	92,627,000	3%	\$	111,813,000	3%
<b>EXISTING BUSINESS</b>	\$	3,163,146,000	88%	\$	2,735,575,000	86%	\$	2,036,748,000	83%	\$	2,137,166,000	83%	\$	2,459,055,000	85%	\$	2,829,175,000	86%
<b>NEW BUSINESS</b>	\$	435,959,000	12%	\$	450,274,000	14%	\$	431,293,000	17%	\$	436,617,000	17%	\$	435,250,000	15%	\$	473,173,000	14%
<b>Rural</b>	\$	849,612,000	24%	\$	671,903,000	21%	\$	537,731,000	22%	\$	560,473,000	22%	\$	578,537,000	20%	\$	726,973,000	22%
<b>Urban</b>	\$	2,749,493,000	76%	\$	2,513,946,000	79%	\$	1,930,310,000	78%	\$	2,013,310,000	78%	\$	2,315,768,000	80%	\$	2,575,375,000	78%
<b>Export</b>	\$	95,106,000	3%	\$	89,621,000	3%	\$	115,425,000	5%	\$	131,038,000	5%	\$	132,783,000	5%	\$	56,256,000	2%
<b>\$150K and Under</b>	\$	62,947,000	2%	\$	56,179,000	2%	\$	43,003,000	2%	\$	38,777,000	2%	\$	37,703,000	1%	\$	41,896,000	1%
<b>&gt;\$150K - \$350K</b>	\$	400,617,000	11%	\$	348,306,000	11%	\$	261,191,000	11%	\$	255,630,000	10%	\$	242,622,000	8%	\$	266,394,000	8%
<b>&gt;\$350K - \$2M</b>	\$	2,190,468,000	61%	\$	1,935,064,000	61%	\$	1,493,099,000	60%	\$	1,569,666,000	61%	\$	1,607,108,000	56%	\$	1,845,958,000	56%
<b>&gt;\$2M</b>	\$	945,073,000	26%	\$	846,300,000	27%	\$	670,748,000	27%	\$	709,710,000	28%	\$	1,006,872,000	35%	\$	1,148,100,000	35%

All Activity illustrated above is as of 05/19 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>5,309</b>		<b>4,725</b>		<b>3,544</b>		<b>3,574</b>		<b>3,602</b>		<b>4,045</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,042</b>	<b>20%</b>	<b>1,010</b>	<b>21%</b>	<b>754</b>	<b>21%</b>	<b>775</b>	<b>22%</b>	<b>782</b>	<b>22%</b>	<b>917</b>	<b>23%</b>
AMERICAN INDIAN	13	0%	10	0%	9	0%	11	0%	11	0%	4	0%
ASIAN OR PACIFI	620	12%	619	13%	408	12%	438	12%	427	12%	549	14%
BLACK	98	2%	82	2%	64	2%	58	2%	51	1%	76	2%
HISPANIC	311	6%	299	6%	273	8%	268	7%	293	8%	288	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	270	5%	288	6%	240	7%	259	7%	273	8%	297	7%
WHITE	3,997	75%	3,427	73%	2,550	72%	2,540	71%	2,547	71%	2,831	70%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	25	0%	24	1%	7	0%	12	0%	8	0%	203	5%
Female Owned more than 50%	730	14%	750	16%	565	16%	578	16%	611	17%	596	15%
Male Owned	4,554	86%	3,951	84%	2,972	84%	2,984	83%	2,983	83%	3,246	80%
<b>Veteran</b>	<b>274</b>	<b>5%</b>	<b>249</b>	<b>5%</b>	<b>161</b>	<b>5%</b>	<b>139</b>	<b>4%</b>	<b>155</b>	<b>4%</b>	<b>165</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>4,720</b>	<b>89%</b>	<b>4,190</b>	<b>89%</b>	<b>3,018</b>	<b>85%</b>	<b>3,026</b>	<b>85%</b>	<b>3,163</b>	<b>88%</b>	<b>3,514</b>	<b>87%</b>
<b>NEW BUSINESS</b>	<b>589</b>	<b>11%</b>	<b>535</b>	<b>11%</b>	<b>526</b>	<b>15%</b>	<b>548</b>	<b>15%</b>	<b>439</b>	<b>12%</b>	<b>531</b>	<b>13%</b>
<b>Rural</b>	<b>1,438</b>	<b>27%</b>	<b>1,140</b>	<b>24%</b>	<b>873</b>	<b>25%</b>	<b>888</b>	<b>25%</b>	<b>894</b>	<b>25%</b>	<b>1,078</b>	<b>27%</b>
<b>Urban</b>	<b>3,871</b>	<b>73%</b>	<b>3,585</b>	<b>76%</b>	<b>2,671</b>	<b>75%</b>	<b>2,686</b>	<b>75%</b>	<b>2,708</b>	<b>75%</b>	<b>2,967</b>	<b>73%</b>
<b>Export</b>	<b>121</b>	<b>2%</b>	<b>108</b>	<b>2%</b>	<b>122</b>	<b>3%</b>	<b>138</b>	<b>4%</b>	<b>118</b>	<b>3%</b>	<b>44</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>578</b>	<b>11%</b>	<b>518</b>	<b>11%</b>	<b>388</b>	<b>11%</b>	<b>347</b>	<b>10%</b>	<b>347</b>	<b>10%</b>	<b>367</b>	<b>9%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,604</b>	<b>30%</b>	<b>1,434</b>	<b>30%</b>	<b>1,080</b>	<b>30%</b>	<b>1,037</b>	<b>29%</b>	<b>978</b>	<b>27%</b>	<b>1,083</b>	<b>27%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,819</b>	<b>53%</b>	<b>2,499</b>	<b>53%</b>	<b>1,861</b>	<b>53%</b>	<b>1,956</b>	<b>55%</b>	<b>1,962</b>	<b>54%</b>	<b>2,232</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>308</b>	<b>6%</b>	<b>274</b>	<b>6%</b>	<b>215</b>	<b>6%</b>	<b>234</b>	<b>7%</b>	<b>315</b>	<b>9%</b>	<b>363</b>	<b>9%</b>

All Activity illustrated above is as of 05/19 for each FY listed.