

	2012		2013		2014		2015		2016		2017							
All 7(A)	\$	9,334,604,900	\$	11,059,874,000	\$	11,523,566,300	\$	13,913,965,200	\$	15,156,079,043	\$	16,408,363,500						
Ethnicity																		
All Minority	\$	2,346,882,600	25%	\$	2,987,653,800	27%	\$	3,315,764,600	29%	\$	3,932,219,700	28%	\$	4,495,654,000	30%	\$	5,093,193,200	31%
AMERICAN INDIAN	\$	48,557,200	1%	\$	51,416,100	0%	\$	44,794,200	0%	\$	81,407,200	1%	\$	83,524,500	1%	\$	91,588,400	1%
ASIAN OR PACIFI	\$	1,711,577,500	18%	\$	2,225,923,500	20%	\$	2,448,098,800	21%	\$	2,785,804,300	20%	\$	3,301,666,100	22%	\$	3,704,910,400	23%
BLACK	\$	144,225,500	2%	\$	194,833,600	2%	\$	227,852,600	2%	\$	264,654,000	2%	\$	308,783,400	2%	\$	386,666,500	2%
HISPANIC	\$	442,522,400	5%	\$	515,480,600	5%	\$	595,019,000	5%	\$	800,354,200	6%	\$	801,680,000	5%	\$	906,449,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	953,350,500	10%	\$	1,340,845,900	12%	\$	1,679,629,800	15%	\$	1,819,380,500	13%	\$	2,039,198,543	13%	\$	2,480,911,000	15%
WHITE	\$	6,034,371,800	65%	\$	6,731,374,300	61%	\$	6,528,171,900	57%	\$	8,162,365,000	59%	\$	8,621,226,500	57%	\$	8,834,259,300	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,561,473,000	17%	\$	1,783,844,500	16%	\$	1,971,089,800	17%	\$	2,305,746,900	17%	\$	2,414,864,100	16%	\$	2,550,235,000	16%
Female Owned more than 50%	\$	1,153,641,900	12%	\$	1,415,966,700	13%	\$	1,454,173,800	13%	\$	1,809,805,300	13%	\$	2,211,930,743	15%	\$	2,337,340,700	14%
Male Owned	\$	6,619,490,000	71%	\$	7,860,062,800	71%	\$	8,098,302,700	70%	\$	9,798,413,000	70%	\$	10,529,220,200	69%	\$	11,520,787,800	70%
Veteran	\$	386,556,200	4%	\$	407,086,500	4%	\$	361,337,200	3%	\$	718,837,800	5%	\$	715,930,300	5%	\$	637,907,400	4%
EXISTING BUSINESS	\$	6,835,043,700	73%	\$	8,179,976,900	74%	\$	8,197,960,200	71%	\$	9,258,493,000	67%	\$	9,784,326,100	65%	\$	10,488,881,900	64%
NEW BUSINESS	\$	2,488,737,500	27%	\$	2,867,908,400	26%	\$	3,273,017,700	28%	\$	4,608,276,400	33%	\$	5,320,069,800	35%	\$	5,867,155,700	36%
Rural	\$	1,490,192,700	16%	\$	1,664,630,900	15%	\$	1,880,913,300	16%	\$	2,293,856,500	16%	\$	2,410,173,843	16%	\$	2,233,035,300	14%
Urban	\$	7,844,412,200	84%	\$	9,395,243,100	85%	\$	9,642,653,000	84%	\$	11,620,108,700	84%	\$	12,745,905,200	84%	\$	14,175,328,200	86%
Export	\$	319,273,800	3%	\$	603,486,900	5%	\$	760,378,300	7%	\$	797,981,100	6%	\$	913,750,500	6%	\$	1,516,850,800	9%
CAPLine	\$	249,063,700	3%	\$	370,908,600	3%	\$	267,401,500	2%	\$	282,811,400	2%	\$	210,109,800	1%	\$	171,377,400	1%
PLP	\$	5,021,289,900	54%	\$	6,092,369,600	55%	\$	6,807,197,400	59%	\$	8,564,079,100	62%	\$	9,542,108,343	63%	\$	11,522,768,700	70%
Express	\$	1,154,922,500	12%	\$	1,064,403,200	10%	\$	1,179,155,300	10%	\$	1,404,840,200	10%	\$	1,418,499,100	9%	\$	1,355,648,600	8%
\$150K and Under	\$	951,660,900	10%	\$	920,608,400	8%	\$	1,142,491,500	10%	\$	1,436,421,500	10%	\$	1,483,365,643	10%	\$	1,464,990,600	9%
>\$150K - \$350K	\$	1,331,594,600	14%	\$	1,426,212,100	13%	\$	1,374,731,600	12%	\$	1,625,936,300	12%	\$	1,757,538,000	12%	\$	1,803,773,500	11%
>\$350K - \$2M	\$	4,785,641,300	51%	\$	5,718,686,000	52%	\$	5,687,786,800	49%	\$	6,619,781,600	48%	\$	7,174,634,100	47%	\$	7,520,027,800	46%
>\$2M	\$	2,265,708,100	24%	\$	2,994,367,500	27%	\$	3,318,556,400	29%	\$	4,231,825,800	30%	\$	4,740,541,300	31%	\$	5,619,571,600	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	28,943		29,581		32,155		39,040		41,832		40,106	
Ethnicity												
All Minority	6,275	22%	6,666	23%	7,534	23%	9,275	24%	10,793	26%	10,263	26%
AMERICAN INDIAN	255	1%	213	1%	223	1%	275	1%	283	1%	281	1%
ASIAN OR PACIFI	3,280	11%	3,674	12%	4,073	13%	4,876	12%	5,424	13%	5,174	13%
BLACK	726	3%	698	2%	931	3%	1,197	3%	1,531	4%	1,570	4%
HISPANIC	2,014	7%	2,081	7%	2,307	7%	2,927	7%	3,555	8%	3,236	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,639	9%	3,120	11%	3,937	12%	5,068	13%	5,020	12%	5,452	14%
WHITE	20,029	69%	19,795	67%	20,684	64%	24,697	63%	26,019	62%	24,391	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	4,511	16%	4,676	16%	5,034	16%	5,691	15%	5,816	14%	5,526	14%
Female Owned more than 50%	4,654	16%	4,838	16%	5,260	16%	6,828	17%	7,733	18%	7,188	18%
Male Owned	19,778	68%	20,067	68%	21,861	68%	26,521	68%	28,282	68%	27,392	68%
Veteran	1,487	5%	1,482	5%	1,363	4%	1,884	5%	2,113	5%	2,144	5%
EXISTING BUSINESS	20,122	70%	20,395	69%	22,226	69%	26,074	67%	25,709	61%	25,209	63%
NEW BUSINESS	8,810	30%	9,162	31%	9,874	31%	12,893	33%	16,054	38%	14,840	37%
Rural	3,887	13%	4,328	15%	5,265	16%	6,198	16%	6,822	16%	6,113	15%
Urban	25,056	87%	25,253	85%	26,890	84%	32,842	84%	35,010	84%	33,993	85%
Export	551	2%	828	3%	1,006	3%	1,016	3%	1,101	3%	1,824	5%
CAPLine	336	1%	490	2%	363	1%	385	1%	307	1%	249	1%
PLP	7,866	27%	8,109	27%	7,483	23%	9,555	24%	10,771	26%	15,484	39%
Express	15,498	54%	14,124	48%	16,526	51%	20,360	52%	21,791	52%	18,794	47%
\$150K and Under	17,155	59%	16,212	55%	19,113	59%	23,647	61%	25,360	61%	22,720	57%
>\$150K - \$350K	5,279	18%	5,647	19%	5,327	17%	6,279	16%	6,649	16%	6,836	17%
>\$350K - \$2M	5,771	20%	6,758	23%	6,623	21%	7,734	20%	8,288	20%	8,768	22%
>\$2M	738	3%	964	3%	1,092	3%	1,380	4%	1,535	4%	1,782	4%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	3,845,092,000	\$	3,398,144,000	\$	2,594,323,000	\$	2,738,388,000	\$	3,001,191,000	\$	3,476,767,000						
Ethnicity																		
All Minority	\$	816,171,000	21%	\$	838,636,000	25%	\$	671,368,000	26%	\$	727,151,000	27%	\$	828,666,000	28%	\$	996,656,000	29%
AMERICAN INDIAN	\$	7,220,000	0%	\$	8,574,000	0%	\$	6,401,000	0%	\$	7,270,000	0%	\$	9,263,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	579,377,000	15%	\$	633,881,000	19%	\$	475,932,000	18%	\$	495,044,000	18%	\$	583,996,000	19%	\$	756,024,000	22%
BLACK	\$	60,174,000	2%	\$	52,986,000	2%	\$	34,623,000	1%	\$	37,232,000	1%	\$	37,657,000	1%	\$	60,385,000	2%
HISPANIC	\$	169,400,000	4%	\$	143,195,000	4%	\$	154,412,000	6%	\$	187,605,000	7%	\$	197,750,000	7%	\$	178,530,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	225,240,000	6%	\$	241,573,000	7%	\$	208,989,000	8%	\$	227,075,000	8%	\$	253,291,000	8%	\$	304,069,000	9%
WHITE	\$	2,803,681,000	73%	\$	2,317,935,000	68%	\$	1,713,966,000	66%	\$	1,784,162,000	65%	\$	1,919,234,000	64%	\$	2,176,042,000	63%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	18,599,000	0%	\$	16,484,000	0%	\$	8,274,000	0%	\$	8,543,000	0%	\$	9,232,000	0%	\$	141,822,000	4%
Female Owned more than 50%	\$	419,376,000	11%	\$	445,454,000	13%	\$	320,229,000	12%	\$	369,525,000	13%	\$	396,250,000	13%	\$	361,570,000	10%
Male Owned	\$	3,407,117,000	89%	\$	2,936,206,000	86%	\$	2,265,820,000	87%	\$	2,360,320,000	86%	\$	2,595,709,000	86%	\$	2,973,375,000	86%
Veteran	\$	192,413,000	5%	\$	152,244,000	4%	\$	97,530,000	4%	\$	87,740,000	3%	\$	94,709,000	3%	\$	115,352,000	3%
EXISTING BUSINESS	\$	3,366,872,000	88%	\$	2,927,378,000	86%	\$	2,135,034,000	82%	\$	2,274,536,000	83%	\$	2,552,597,000	85%	\$	2,964,303,000	85%
NEW BUSINESS	\$	478,220,000	12%	\$	470,766,000	14%	\$	459,289,000	18%	\$	463,852,000	17%	\$	448,594,000	15%	\$	512,464,000	15%
Rural	\$	909,001,000	24%	\$	719,290,000	21%	\$	574,235,000	22%	\$	606,098,000	22%	\$	591,732,000	20%	\$	758,477,000	22%
Urban	\$	2,936,091,000	76%	\$	2,678,854,000	79%	\$	2,020,088,000	78%	\$	2,132,290,000	78%	\$	2,409,459,000	80%	\$	2,718,290,000	78%
Export	\$	99,277,000	3%	\$	97,511,000	3%	\$	124,358,000	5%	\$	140,066,000	5%	\$	133,295,000	4%	\$	56,256,000	2%
\$150K and Under	\$	67,019,000	2%	\$	59,164,000	2%	\$	43,990,000	2%	\$	40,425,000	1%	\$	39,228,000	1%	\$	44,038,000	1%
>\$150K - \$350K	\$	426,070,000	11%	\$	371,640,000	11%	\$	274,399,000	11%	\$	269,304,000	10%	\$	251,657,000	8%	\$	283,154,000	8%
>\$350K - \$2M	\$	2,347,295,000	61%	\$	2,055,559,000	60%	\$	1,578,744,000	61%	\$	1,669,614,000	61%	\$	1,672,511,000	56%	\$	1,934,797,000	56%
>\$2M	\$	1,004,708,000	26%	\$	911,781,000	27%	\$	697,190,000	27%	\$	759,045,000	28%	\$	1,037,795,000	35%	\$	1,214,778,000	35%

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	2012		2013		2014		2015		2016		2017	
All 504	5,665		5,029		3,719		3,784		3,746		4,255	
Ethnicity												
All Minority	1,114	20%	1,092	22%	785	21%	820	22%	815	22%	973	23%
AMERICAN INDIAN	14	0%	11	0%	10	0%	11	0%	11	0%	4	0%
ASIAN OR PACIFI	664	12%	669	13%	424	11%	463	12%	450	12%	589	14%
BLACK	106	2%	90	2%	66	2%	60	2%	53	1%	83	2%
HISPANIC	330	6%	322	6%	285	8%	286	8%	301	8%	297	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	288	5%	312	6%	261	7%	281	7%	290	8%	317	7%
WHITE	4,263	75%	3,625	72%	2,673	72%	2,683	71%	2,641	71%	2,965	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	28	0%	29	1%	8	0%	13	0%	10	0%	218	5%
Female Owned more than 50%	771	14%	797	16%	596	16%	620	16%	643	17%	626	15%
Male Owned	4,866	86%	4,203	84%	3,115	84%	3,151	83%	3,093	83%	3,411	80%
Veteran	288	5%	262	5%	167	4%	143	4%	160	4%	170	4%
EXISTING BUSINESS	5,026	89%	4,466	89%	3,167	85%	3,203	85%	3,286	88%	3,691	87%
NEW BUSINESS	639	11%	563	11%	552	15%	581	15%	460	12%	564	13%
Rural	1,535	27%	1,210	24%	917	25%	943	25%	924	25%	1,125	26%
Urban	4,130	73%	3,819	76%	2,802	75%	2,841	75%	2,822	75%	3,130	74%
Export	126	2%	114	2%	127	3%	146	4%	119	3%	44	1%
\$150K and Under	617	11%	547	11%	396	11%	364	10%	362	10%	385	9%
>\$150K - \$350K	1,705	30%	1,530	30%	1,132	30%	1,091	29%	1,016	27%	1,148	27%
>\$350K - \$2M	3,017	53%	2,657	53%	1,968	53%	2,079	55%	2,043	55%	2,338	55%
>\$2M	326	6%	295	6%	223	6%	250	7%	325	9%	384	9%

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