

	2012		2013		2014		2015		2016		2017							
All 7(A)	\$	9,995,987,200	\$	11,723,443,000	\$	12,382,009,500	\$	14,817,412,600	\$	16,186,630,943	\$	17,444,386,200						
Ethnicity																		
All Minority	\$	2,517,765,000	25%	\$	3,170,602,700	27%	\$	3,576,771,600	29%	\$	4,194,356,600	28%	\$	4,823,913,800	30%	\$	5,434,324,400	31%
AMERICAN INDIAN	\$	50,139,400	1%	\$	54,971,400	0%	\$	47,181,800	0%	\$	86,515,000	1%	\$	88,223,300	1%	\$	93,466,000	1%
ASIAN OR PACIFI	\$	1,838,768,600	18%	\$	2,360,852,400	20%	\$	2,649,459,300	21%	\$	2,972,284,900	20%	\$	3,525,409,400	22%	\$	3,963,820,000	23%
BLACK	\$	154,963,700	2%	\$	214,004,500	2%	\$	240,259,000	2%	\$	286,820,500	2%	\$	329,540,800	2%	\$	418,119,500	2%
HISPANIC	\$	473,893,300	5%	\$	540,774,400	5%	\$	639,871,500	5%	\$	848,736,200	6%	\$	880,740,300	5%	\$	955,340,900	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	1,039,433,900	10%	\$	1,436,650,600	12%	\$	1,839,347,100	15%	\$	1,926,851,800	13%	\$	2,161,847,543	13%	\$	2,619,317,000	15%
WHITE	\$	6,438,788,300	64%	\$	7,116,189,700	61%	\$	6,965,890,800	56%	\$	8,696,204,200	59%	\$	9,200,869,600	57%	\$	9,390,744,800	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,671,390,300	17%	\$	1,895,523,700	16%	\$	2,115,245,000	17%	\$	2,461,685,000	17%	\$	2,571,083,400	16%	\$	2,704,790,400	16%
Female Owned more than 50%	\$	1,231,490,300	12%	\$	1,495,458,900	13%	\$	1,584,680,700	13%	\$	1,926,592,000	13%	\$	2,343,626,543	14%	\$	2,487,237,200	14%
Male Owned	\$	7,093,106,600	71%	\$	8,332,460,400	71%	\$	8,682,083,800	70%	\$	10,429,135,600	70%	\$	11,271,857,000	70%	\$	12,252,358,600	70%
Veteran	\$	412,277,300	4%	\$	426,904,400	4%	\$	385,014,500	3%	\$	777,124,200	5%	\$	762,520,700	5%	\$	679,913,700	4%
EXISTING BUSINESS	\$	7,316,586,500	73%	\$	8,628,117,500	74%	\$	8,772,953,900	71%	\$	9,866,737,100	67%	\$	10,433,126,700	64%	\$	11,124,609,800	64%
NEW BUSINESS	\$	2,668,577,000	27%	\$	3,083,336,800	26%	\$	3,555,253,200	29%	\$	4,902,335,200	33%	\$	5,698,068,000	35%	\$	6,267,201,500	36%
Rural	\$	1,602,733,000	16%	\$	1,801,467,000	15%	\$	2,040,136,900	16%	\$	2,440,481,800	16%	\$	2,544,361,443	16%	\$	2,375,328,100	14%
Urban	\$	8,393,254,200	84%	\$	9,921,976,000	85%	\$	10,341,872,600	84%	\$	12,376,930,800	84%	\$	13,642,269,500	84%	\$	15,069,058,100	86%
Export	\$	331,483,800	3%	\$	631,481,200	5%	\$	815,642,400	7%	\$	874,774,500	6%	\$	958,168,800	6%	\$	1,549,138,500	9%
CAPLine	\$	262,313,700	3%	\$	389,941,600	3%	\$	281,307,400	2%	\$	299,226,400	2%	\$	222,135,600	1%	\$	186,827,400	1%
PLP	\$	5,380,549,600	54%	\$	6,496,207,200	55%	\$	7,337,973,400	59%	\$	9,154,045,400	62%	\$	10,250,769,943	63%	\$	12,298,650,700	71%
Express	\$	1,232,403,600	12%	\$	1,134,675,100	10%	\$	1,263,020,800	10%	\$	1,498,403,300	10%	\$	1,515,692,100	9%	\$	1,447,797,700	8%
\$150K and Under	\$	1,013,184,000	10%	\$	982,150,600	8%	\$	1,223,731,600	10%	\$	1,527,773,400	10%	\$	1,581,197,143	10%	\$	1,562,497,800	9%
>\$150K - \$350K	\$	1,418,188,600	14%	\$	1,515,560,400	13%	\$	1,461,681,400	12%	\$	1,726,547,000	12%	\$	1,875,384,800	12%	\$	1,909,478,100	11%
>\$350K - \$2M	\$	5,134,673,800	51%	\$	6,031,709,200	51%	\$	6,111,122,500	49%	\$	7,070,087,200	48%	\$	7,620,165,000	47%	\$	7,997,560,500	46%
>\$2M	\$	2,429,940,800	24%	\$	3,194,022,800	27%	\$	3,585,474,000	29%	\$	4,493,005,000	30%	\$	5,109,884,000	32%	\$	5,974,849,800	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	30,825		31,442		34,387		41,604		44,584		42,715	
Ethnicity												
All Minority	6,714	22%	7,134	23%	8,078	23%	9,951	24%	11,504	26%	10,949	26%
AMERICAN INDIAN	274	1%	232	1%	234	1%	297	1%	299	1%	298	1%
ASIAN OR PACIFI	3,520	11%	3,925	12%	4,360	13%	5,214	13%	5,783	13%	5,521	13%
BLACK	771	3%	749	2%	1,005	3%	1,304	3%	1,633	4%	1,685	4%
HISPANIC	2,149	7%	2,228	7%	2,479	7%	3,136	8%	3,789	8%	3,443	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,836	9%	3,346	11%	4,273	12%	5,358	13%	5,311	12%	5,738	13%
WHITE	21,275	69%	20,962	67%	22,036	64%	26,295	63%	27,769	62%	26,028	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	4,808	16%	4,968	16%	5,374	16%	6,085	15%	6,172	14%	5,848	14%
Female Owned more than 50%	4,962	16%	5,127	16%	5,651	16%	7,294	18%	8,269	19%	7,704	18%
Male Owned	21,055	68%	21,347	68%	23,362	68%	28,225	68%	30,142	68%	29,163	68%
Veteran	1,586	5%	1,557	5%	1,445	4%	2,018	5%	2,249	5%	2,267	5%
EXISTING BUSINESS	21,426	70%	21,667	69%	23,768	69%	27,741	67%	27,367	61%	26,849	63%
NEW BUSINESS	9,388	30%	9,751	31%	10,561	31%	13,786	33%	17,141	38%	15,808	37%
Rural	4,112	13%	4,677	15%	5,618	16%	6,619	16%	7,218	16%	6,462	15%
Urban	26,713	87%	26,765	85%	28,769	84%	34,985	84%	37,366	84%	36,253	85%
Export	577	2%	872	3%	1,084	3%	1,101	3%	1,166	3%	1,865	4%
CAPLine	355	1%	509	2%	382	1%	413	1%	320	1%	265	1%
PLP	8,338	27%	8,634	27%	8,023	23%	10,211	25%	11,516	26%	16,545	39%
Express	16,489	53%	15,072	48%	17,684	51%	21,750	52%	23,252	52%	20,115	47%
\$150K and Under	18,226	59%	17,274	55%	20,443	59%	25,198	61%	27,023	61%	24,274	57%
>\$150K - \$350K	5,622	18%	6,005	19%	5,664	16%	6,670	16%	7,098	16%	7,236	17%
>\$350K - \$2M	6,185	20%	7,139	23%	7,104	21%	8,268	20%	8,812	20%	9,310	22%
>\$2M	792	3%	1,024	3%	1,176	3%	1,468	4%	1,651	4%	1,895	4%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	4,142,728,000	\$	3,580,137,000	\$	2,772,404,000	\$	2,920,513,000	\$	3,143,691,000	\$	3,670,117,000						
Ethnicity																		
All Minority	\$	889,362,000	21%	\$	878,622,000	25%	\$	715,810,000	26%	\$	765,437,000	26%	\$	863,950,000	27%	\$	1,044,464,000	28%
AMERICAN INDIAN	\$	7,220,000	0%	\$	8,703,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,263,000	0%	\$	1,949,000	0%
ASIAN OR PACIFI	\$	636,959,000	15%	\$	664,851,000	19%	\$	511,113,000	18%	\$	522,661,000	18%	\$	611,548,000	19%	\$	793,017,000	22%
BLACK	\$	63,691,000	2%	\$	54,756,000	2%	\$	36,870,000	1%	\$	38,488,000	1%	\$	38,781,000	1%	\$	62,264,000	2%
HISPANIC	\$	181,492,000	4%	\$	150,312,000	4%	\$	161,426,000	6%	\$	196,474,000	7%	\$	204,358,000	7%	\$	187,234,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	253,973,000	6%	\$	254,265,000	7%	\$	219,083,000	8%	\$	242,032,000	8%	\$	269,682,000	9%	\$	326,118,000	9%
WHITE	\$	2,999,393,000	72%	\$	2,447,250,000	68%	\$	1,837,511,000	66%	\$	1,913,044,000	66%	\$	2,010,059,000	64%	\$	2,299,535,000	63%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	19,120,000	0%	\$	17,258,000	0%	\$	8,801,000	0%	\$	13,567,000	0%	\$	9,232,000	0%	\$	148,307,000	4%
Female Owned more than 50%	\$	461,375,000	11%	\$	465,592,000	13%	\$	347,209,000	13%	\$	388,173,000	13%	\$	414,380,000	13%	\$	395,918,000	11%
Male Owned	\$	3,662,233,000	88%	\$	3,097,287,000	87%	\$	2,416,394,000	87%	\$	2,518,773,000	86%	\$	2,720,079,000	87%	\$	3,125,892,000	85%
Veteran	\$	206,063,000	5%	\$	160,322,000	4%	\$	105,921,000	4%	\$	94,233,000	3%	\$	99,943,000	3%	\$	128,195,000	3%
EXISTING BUSINESS	\$	3,640,517,000	88%	\$	3,082,714,000	86%	\$	2,276,418,000	82%	\$	2,412,836,000	83%	\$	2,673,456,000	85%	\$	3,117,511,000	85%
NEW BUSINESS	\$	502,211,000	12%	\$	497,423,000	14%	\$	495,986,000	18%	\$	507,677,000	17%	\$	470,235,000	15%	\$	552,606,000	15%
Rural	\$	975,599,000	24%	\$	756,460,000	21%	\$	607,316,000	22%	\$	639,684,000	22%	\$	615,183,000	20%	\$	804,500,000	22%
Urban	\$	3,167,129,000	76%	\$	2,823,677,000	79%	\$	2,165,088,000	78%	\$	2,280,829,000	78%	\$	2,528,508,000	80%	\$	2,865,617,000	78%
Export	\$	106,223,000	3%	\$	102,111,000	3%	\$	132,997,000	5%	\$	151,813,000	5%	\$	141,413,000	4%	\$	57,120,000	2%
\$150K and Under	\$	70,783,000	2%	\$	64,087,000	2%	\$	46,900,000	2%	\$	42,475,000	1%	\$	41,121,000	1%	\$	46,051,000	1%
>\$150K - \$350K	\$	455,159,000	11%	\$	395,357,000	11%	\$	287,110,000	10%	\$	290,673,000	10%	\$	262,648,000	8%	\$	301,009,000	8%
>\$350K - \$2M	\$	2,524,176,000	61%	\$	2,177,137,000	61%	\$	1,672,486,000	60%	\$	1,768,876,000	61%	\$	1,745,390,000	56%	\$	2,040,052,000	56%
>\$2M	\$	1,092,610,000	26%	\$	943,556,000	26%	\$	765,908,000	28%	\$	818,489,000	28%	\$	1,094,532,000	35%	\$	1,283,005,000	35%

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	2012		2013		2014		2015		2016		2017	
All 504	6,082		5,333		3,935		4,035		3,918		4,497	
Ethnicity												
All Minority	1,192	20%	1,147	22%	829	21%	872	22%	850	22%	1,024	23%
AMERICAN INDIAN	14	0%	12	0%	10	0%	12	0%	11	0%	5	0%
ASIAN OR PACIFI	714	12%	705	13%	453	12%	490	12%	473	12%	620	14%
BLACK	114	2%	94	2%	71	2%	65	2%	56	1%	87	2%
HISPANIC	350	6%	336	6%	295	7%	305	8%	310	8%	312	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	321	5%	332	6%	274	7%	298	7%	309	8%	336	7%
WHITE	4,569	75%	3,854	72%	2,832	72%	2,865	71%	2,759	70%	3,137	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	30	0%	31	1%	9	0%	18	0%	10	0%	233	5%
Female Owned more than 50%	832	14%	842	16%	632	16%	661	16%	676	17%	660	15%
Male Owned	5,220	86%	4,460	84%	3,294	84%	3,356	83%	3,232	82%	3,604	80%
Veteran	309	5%	280	5%	177	4%	156	4%	166	4%	182	4%
EXISTING BUSINESS	5,407	89%	4,732	89%	3,351	85%	3,409	84%	3,439	88%	3,895	87%
NEW BUSINESS	675	11%	601	11%	584	15%	626	16%	479	12%	602	13%
Rural	1,634	27%	1,276	24%	972	25%	994	25%	960	25%	1,176	26%
Urban	4,448	73%	4,057	76%	2,963	75%	3,041	75%	2,958	75%	3,321	74%
Export	131	2%	122	2%	133	3%	157	4%	127	3%	45	1%
\$150K and Under	652	11%	592	11%	421	11%	383	9%	381	10%	405	9%
>\$150K - \$350K	1,826	30%	1,628	31%	1,184	30%	1,178	29%	1,060	27%	1,221	27%
>\$350K - \$2M	3,247	53%	2,808	53%	2,086	53%	2,206	55%	2,133	54%	2,465	55%
>\$2M	357	6%	305	6%	244	6%	268	7%	344	9%	406	9%

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