



State Rankings by Small Business Economic Indicators

Data corresponds to the 2018 Small Business Profiles for the States and Territories
www.sba.gov/advocacy/2018-small-business-profiles-states-and-territories

Total Number of Small Businesses		Percent of All Businesses That Are Small		Percent of Employment from Small Businesses		Average Number of Employees per Small Business		Percent Change in Private Sector Employment	
California	3,941,201	California	99.85	Montana	65.2	District of Columbia	3.3	Idaho	3.2
Texas	2,627,724	Florida	99.81	Wyoming	62.6	North Dakota	2.9	Colorado	3.0
Florida	2,471,260	New York	99.78	Vermont	59.4	Wisconsin	2.8	Tennessee	2.7
New York	2,143,667	Texas	99.78	South Dakota	59.3	South Dakota	2.5	Georgia	2.6
Illinois	1,219,654	Michigan	99.63	North Dakota	57.7	West Virginia	2.4	Utah	2.6
Georgia	1,041,515	Illinois	99.62	Maine	56.9	Minnesota	2.4	Arizona	2.6
Pennsylvania	1,037,737	New Jersey	99.61	Idaho	55.8	Iowa	2.4	Nevada	2.6
Ohio	944,797	Georgia	99.60	Oregon	55.0	Kansas	2.4	Oregon	2.5
North Carolina	890,398	Pennsylvania	99.60	New Mexico	54.2	Pennsylvania	2.4	Washington	2.4
Michigan	870,301	North Carolina	99.59	Louisiana	53.2	Indiana	2.4	Florida	2.1
<i>Source: SUSB, NES, 2015</i>		<i>Source: SUSB, NES, 2015</i>		<i>Source: SUSB, 2015</i>		<i>Source: SUSB, 2015</i>		<i>Source: CPS, 2018</i>	
Median Income of a Self Employed Individual in an Incorporated Business		Median Income of a Self Employed Individual in an Unincorporated Business		Number of New Establishments		Number of New Jobs Created by New Establishments		Percent of Exporters that Are Small Businesses	
District of Columbia	\$66,500	North Dakota	\$36,377	California	47,250	California	135,472	California	95.7
Connecticut	\$61,776	District of Columbia	\$34,113	Florida	20,880	Florida	88,109	Florida	95.0
Massachusetts	\$60,670	South Dakota	\$31,506	Texas	18,499	Texas	80,792	New York	93.9
Alaska	\$60,559	Alaska	\$30,817	New York	14,417	New York	50,848	Texas	92.9
New Jersey	\$60,462	Connecticut	\$30,812	Georgia	7,830	Georgia	34,863	New Jersey	91.7
California	\$57,420	Massachusetts	\$30,754	Illinois	7,597	Illinois	31,194	Illinois	89.7
North Dakota	\$55,127	New Jersey	\$30,032	Pennsylvania	7,298	Pennsylvania	25,858	Washington	89.3
Maryland	\$53,626	New Hampshire	\$27,201	North Carolina	6,878	New Jersey	25,490	Michigan	89.3
New Hampshire	\$52,961	Maryland	\$26,691	New Jersey	6,199	North Carolina	25,006	Massachusetts	89.1
Texas	\$52,359	Rhode Island	\$26,515	Colorado	5,898	Ohio	20,911	Pennsylvania	88.8
<i>Source: ACS, 2016</i>		<i>Source: ACS, 2016</i>		<i>Source: BDM, 3Q 2016</i>		<i>Source: BDM, 3Q 2016</i>		<i>Source: ITA, 2015</i>	

Percent of Export Value from Small Businesses		State GDP Growth		State Unemployment Rate		Share of Manufacturing Employment from Small Businesses		Average Number of Employees per Woman-owned Employer Business	
District of Columbia	79.5	Delaware	5.7	Hawaii	2.1	Hawaii	78.5	Alabama	11.8
Hawaii	69.4	Texas	5.0	New Hampshire	2.6	District of Columbia	77.3	Ohio	10.8
Montana	65.6	New Hampshire	4.4	North Dakota	2.6	Montana	74.2	Texas	10.5
Wyoming	63.0	Washington	4.3	Iowa	2.9	Rhode Island	65.1	Louisiana	10.4
Rhode Island	61.6	New York	4.0	Nebraska	2.9	New Jersey	62.2	Tennessee	9.9
Florida	58.9	Utah	3.9	Vermont	2.9	New York	59.5	Connecticut	9.9
New York	57.0	Ohio	3.9	Colorado	3.0	Nevada	57.5	Wisconsin	9.3
Maine	51.2	Connecticut	3.9	Idaho	3.0	New Mexico	56.7	Indiana	9.3
Utah	48.9	Oregon	3.8	Maine	3.0	Florida	53.8	District of Columbia	9.3
New Mexico	43.2	Massachusetts	3.8	Utah	3.1	Massachusetts	53.8	Maryland	8.9
<i>Source: ITA, 2015</i>		<i>Source: BEA, 2017</i>		<i>Source: CPS, 2018</i>		<i>Source: SUSB, 2015</i>		<i>Source: ASE, 2015</i>	
Average Number of Employees per Veteran-owned Employer Business		Average Number of Employees per Minority-owned Employer Business		Share of Professional Services Employment from Small Businesses		Share of Mining Employment from Small Businesses		Growth of the Number of Proprietors	
Nevada	23.7	Hawaii	12.3	Wyoming	89.9	Hawaii	100.0	District of Columbia	3.2
New Jersey	15.0	Kentucky	12.2	South Dakota	81.0	New Hampshire	92.6	Hawaii	2.7
Kentucky	14.1	Michigan	12.0	Maine	77.3	Maine	88.3	New Jersey	2.7
Pennsylvania	13.8	Louisiana	11.9	Mississippi	77.0	Delaware	85.9	California	2.7
Wisconsin	13.0	Indiana	11.9	Montana	76.5	Rhode Island	76.2	New York	2.6
Delaware	12.9	Tennessee	11.4	Hawaii	74.0	Massachusetts	75.8	Utah	2.6
Louisiana	12.8	Minnesota	11.0	North Dakota	73.3	Nebraska	72.7	Washington	2.6
Tennessee	12.2	New Mexico	10.3	Oklahoma	71.4	Iowa	70.2	Florida	2.6
Illinois	11.9	West Virginia	10.1	Arkansas	71.4	Kansas	70.1	Arizona	2.6
Indiana	11.9	Texas	9.9	New Hampshire	71.4	New York	66.6	Rhode Island	2.6
<i>Source: ASE, 2015</i>		<i>Source: ASE, 2015</i>		<i>Source: SUSB, 2015</i>		<i>Source: SUSB, 2015</i>		<i>Source: BEA, 2016</i>	

Sources and Abbreviations

ACS American Community Survey, US Census Bureau
 ASE Annual Survey of Entrepreneurs, US Census Bureau
 BEA Bureau of Economic Analysis, US Department of Commerce
 BDM Business Employment Dynamics, BLS
 BLS Bureau of Labor Statistics, US Department of Labor

CPS Current Population Survey, BLS
 ITA International Trade Administration, US Department of Commerce
 NES Nonemployer Statistics, US Census Bureau
 SUSB Statistics of US Businesses, US Census Bureau