

Small Business Administration

FY2012 Small Business Procurement Scorecard

A

110.30%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013

eSRS Subcontracting Data as of Apr. 15, 2013

Prime Contracting Achievement:			98.81%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	67.07%	67.00%	70.92% (\$94.4 M)
Women Owned Small Business	19.62%	5.00%	13.46% (\$17.9 M)
Small Disadvantaged Business	47.39%	5.00%	44.93% (\$59.8 M)
Service Disabled Veteran Owned Small Business	6.57%	3.00%	6.45% (\$8.6 M)
HUBZone	3.78%	3.00%	5.21% (\$6.9 M)

Subcontracting Achievement:			1.62%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	19.40%	25.00%	6.40%
Women Owned Small Business	2.50%	5.00%	0.40%
Small Disadvantaged Business	1.00%	5.00%	0.00%
Service Disabled Veteran Owned Small Business	0.00%	3.00%	0.00%
HUBZone	0.30%	3.00%	0.00%

Success Factors		9.87%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.97	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.97	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	0.97	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00	
Total	6.91	
Prime and Subcontracting Grading Scale: A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		

Comments:

Graded Agency:

In Fiscal Year 2012, all primary goals were exceeded with notable accomplishments across all subcategories. SBA targeted large dollar, multiple year requirements for specific set-asides with Service Disabled Veteran Owned Small Businesses and HUBZones and continued to track progress and refine targets based on actual achievement. This success was achieved through a combination of efforts that include strategic planning, as well as focused leadership and management in annual acquisition planning and execution.