

**UNITED STATES DEPARTMENT OF STATE**

GOALS ACHIEVED	OVERALL GRADE
1/5	<ul style="list-style-type: none"> <li>• Although State did not meet its small business goal, State's goal achievement exceeded the 23% Government-wide goal</li> <li>• State exceeded its SDB</li> </ul>

SMALL BUSINESS GRADE				
	FY2008/FY2009 % GOAL	FY2007 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
 RED	37%	42.04% (\$902,596,218)	33.44% (\$836,867,278)	 RED

SOCIO-ECONOMIC GRADES				
	FY2008/FY2009 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
SDB   GREEN	5%	13.37% (\$307,497,298)	12.43% (\$311,212,182)	 GREEN
WOSB   RED	5%	4.30% (\$98,749,070)	3.52% (\$88,031,900)	 RED
HUBZONE   RED	3%	2.42% (\$55,567,152)	2.07% (\$51,738,366)	 GREEN
SDVO SB   RED	3%	3.03% (\$69,804,683)	2.18% (\$54,498,330)	 RED

ACHIEVEMENT CRITERIA	
 GREEN	THE AGENCY MUST MEET 100% OF ITS GOAL
 YELLOW	THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL
 RED	THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL

ACHIEVEMENT PROGRESS CRITERIA	
 GREEN	THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2007 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007)).
 YELLOW	THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2008 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2007 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).
 RED	THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL