

# National Aeronautics and Space

## 2009 Small Business Procurement Scorecard

<b>C</b> <b>87.2</b>
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FPDS-NG Data as of July 29, 2010  
ARRA Data as of August 6, 2010

Prime Contracting Achievement:			85.84
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	16.05%	15.35%	15.08% (\$2.208B)
Women Owned Small Business	2.51%	5.00%	2.37%
Small Disadvantaged Business	7.63%	5.00%	8.06%
Service Disabled Veteran Owned Small Business	1.33%	3.00%	1.42%
HUBZone	0.88%	3.00%	0.73%

Sub Contracting Achievement:			85.72
	2008 Achievement	2009 Goal	2009 Achievement
Small Business	35.44%	48.60%	35.77%
Women Owned Small Business	9.02%	5.00%	9.52%
Small Disadvantaged Business	12.28%	5.00%	13.18%
Service Disabled Veteran Owned Small Business	1.98%	3.00%	1.71%
HUBZone	1.99%	3.00%	1.76%

Plan Progress:		100
✓ Full response * Unacceptable response ⇄ Partial response		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.		✓
✓ Has demonstrated top-level Agency commitment to small business contracting.		✓
✓ Planned significant events to increase small business participation in the procurement process during the period.		✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.		✓
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.		✓
✓ Demonstrated no unjustified bundling has taken place during the period.		✓
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.		✓
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.		✓
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.		✓

Grading Scale	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

## Comments:

### **Graded Agency:**

After exceeding the Agency's Small Business goal for the last two consecutive fiscal years, NASA fell short in achieving the assigned prime contracting fiscal year 2009 Small Business goal. During fiscal year 2009 the Agency obligated approximately \$394.1M in Recovery Act funds, much of which went to several of our large business partners to fund existing programs and projects with the concurrence of OMB and Congress. These additional dollars awarded to NASA's large prime partners had a corresponding negative impact on the percentage of dollars awarded to small business. This contributed to the Agency missing our assigned goal by 0.27%.

While NASA is reprogramming for its next mission, the agency will continue to seek the most innovative means of fulfilling the agency's requirements from both our large and small business partners throughout the country. In addition, the Agency is refining communication strategies to both large and small industry partners through Industry Councils, outreach events, implementation of the NASA Vendor Database and other tools. NASA will continue to ensure that all new contractual programs are supported by a thorough and clear evaluation of small business opportunities.

As documented in this scorecard, NASA awarded over \$2.2 billion dollars directly to small businesses. The agency has a solid Small Business Improvement Plan in place for FY2010 and has just finished the development of a plan for FY2011 to ensure the Agency's Small Business Programs strive for continuous improvement.

### **SBA:**

#### **Goaling Achievement**

The National Aeronautics and Space Administration (NASA) met 1 of their 5 prime contracting goals missing Small Business, Women Owned Small Business, Service-Disabled Veteran Owned Small Business, and HUBZone.

Fiscal year 2009 prime contracting achievement saw increases over FY2008 in Small Disadvantaged Business and Service-Disabled Veteran Owned Small Business. NASA FY2009 achievement declined for Small Business, Women Owned Small Business, and HUBZone.

#### **SBA Data Anomaly Reports**

NASA responded late to SBA's contracting data anomaly report and partially addressed submitted anomalies.

#### **Partnership with SBA**

NASA regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

NASA contributes to the Interagency Task Force on Federal Contracting Opportunities for Small Businesses as an executive committee member.

#### **American Reinvestment and Recovery Act Contracts**

Since enactment of ARRA, NASA has directed 13.9% of their Recovery Act funds toward small businesses.